FORM 10-Q/QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
[X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the period ended June 30, 1998
or
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to

Commission File Number: 1-100
CROFF ENTERPRISES, INC.
(Exact name of registrant as specified in its charter) Utah 87-0233535
(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 1675 Broadway, Suite 1030, Denver, CO 80202 (Address of principal executive offices) (Zip Code)
(303)628-1963
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant has required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

X Yes $\qquad$ No
APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.
$\qquad$
APPLICABLE ONLY TO CORPORATE ISSUERS:
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 516,265 shares, one class only, as of June 30, 1998.

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The condensed financial statements included herein are for the Registrant, Croff Enterprises, Inc. The financial statements for the six months ended June 30, 1998 and 1997 are unaudited; however, they reflect all adjustments which, in the opinion of management, are necessary to present fairly the results of the interim periods. All adjustments necessary to a fair representation of the financial statements are of a normal recurring nature.

PART I: FINANCIAL INFORMATION
CROFF ENTERPRISES, INC.
BALANCE SHEET

|  | December 31, June |  |
| :---: | :---: | :---: |
| 30, |  |  |
|  | 1997 | 1998 |
| CURRENT ASSETS: |  |  |
| Cash and Cash Equivalents: |  | \$166, 883 |
| \$48,459 |  |  |
| Marketable | equity | securities |
| 15,687 3,125 |  |  |
| Accounts receivable: |  |  |
| Oil and gas purchasers |  | 26,552 |
| 22,970 |  |  |
| Refundable income taxes |  | 3,200 |
| 5,400 |  |  |
| Total current assets |  | \$212, 322 |
| \$79,954 |  |  |

PROPERTY AND EQUIPMENT, AT COST:
Oil \& gas properties, successful efforts method:

Proved properties \$429,903
\$640, 825
Unproved properties 97,102
97,102

737,927
Less accumulated depletion and depreciation


PART I: FINANCIAL INFORMATION CROFF ENTERPRISES, INC. BALANCE SHEET


Class A Preferred, none issued
Class B Preferred stock, no par value;
520,000 authorized, 516,265 shares issued 12/31/97
364,328
520,000 authorized, 490,860 shares issued 6/30/98
346, 232
Common stock, $\$ .10$ par value $20,000,000$ shares
57,914 authorized $\underset{57,914}{579,143}$ shares issued

57,914
Capital in excess of par value

542,215 542,215
Accumulated deficit
$(378,339)$
580,788
568,022
Less common stock at cost, 62,628 shares in 1996 and 62,878 1997
$(82,896)$
$(82,896)$
Total stockholders' equity
497, 892
485,126
\$504, 875
\$570, 614
CROFF ENTERPRISES, INC.
Statement of Operations
For the Three And Six Months Ended June 30, 1998
(Unaudited)

| For Three Months | For Six Months, |  |
| :--- | :---: | :---: |
| Ended | Ended |  |
| $6 / 30 / 97$ | $6 / 30 / 98$ | $6 / 30 / 97$ |

6/30/98

Revenue:


CROFF ENTERPRISES, INC. Statement of Cash Flows

For the Six Months Ended June 30,

CASH FLOWS FROM OPERATING ACTIVITIES:

Adjustments to reconcile net income to net cash
provided by operating activities and depletion:
12,000 12,815
Change in assets and liabilities:
Decrease(Increase) in Receivables 4,041
1,382
Decrease(Increase) in other assets 0
$(2,422)$
Decrease(Increase) in accounts payable
1,688
$(9,869)$
Decrease(Increase) in accrued liabilities
(234)
(Gains) on marketable securities 0
$(3,829)$
Total adjustments
16,320 )
$(2,157)$
Net cash provided by operating activities:
48,132
9,264

CASH FLOWS FROM INVESTING ACTIVITIES:
(Purchase)Sale of oil \& gas properties:

| $(19,052)$ | $(208,500)$ |  |
| :--- | :---: | ---: |
| $(24,188)$ |  |  |
| Sale of marketable equity securities | Preferred | Stock |
| 15,000 | 750 |  |
| $(217,688)$ |  | $(18,302)$ |

CASH FLOWS FROM FINANCING ACTIVITIES:
Purchase of treasury stock Proceeds from Note
(250)

Payable
90, 000
Increase (decrease) in cash:
29,580
$(118,424)$
Cash at beginning of period: \$
184,565 \$ 166,883
Cash at end of period:
\$ 214,145
\$ 48,459
CROFF ENTERPRISES, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 1998

## BASIS OF PREPARATION

The condensed financial statements for the three and six month periods ended June 30, 1998 and 1997 in this report have been prepared by the Company without audit pursuant to the rules and regulations of the Securities and Exchange Commission and reflect, in the opinion of management, all adjustments necessary to present fairly the results of the operations of the interim periods presented herein. Certain reclassifications have been made to the prior years' financial statements to conform to the 1997 presentation. Certain information in footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to such rules and regulations, although the Company believes the disclosures presented herein are adequate to make the information presented not misleading. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1997, which report has been filed with the Securities and Exchange Commission, and is available from the Company.

MANAGEMENT'S' DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS
RESULTS OF OPERATIONS
Three-Month Period Ended June 30, 1998,
as Compared to the Three-Month Period Ended June 30, 1997.

Oil and gas income, primarily from royalties, for the three months ended June 30, 1998 was $\$ 47,675$ compared to $\$ 47,515$ for the quarter ending June 30, 1997. This slight increase in revenue was caused by the drastic drop in oil prices and a smaller drop in natural gas prices, that offset the additional production from new leases. Prices for oil decreased from approximately $\$ 17-\$ 18$ per barrel in this quarter in 1997, to slightly over \$12-\$13 per barrel, this year. Natural gas prices declined by approximately ten percent. Production increased as the Company purchased five new producing leases this quarter which produce primarily natural gas.

Production costs, which include lease operating expenses and all production related taxes, for the three months ended June 30, 1998, due to new operating leases, increased to \$10,179 in 1998, compared to $\$ 8,897$ during the same quarter year of 1997. The operating expenses increased on working interests, which were purchased. Overall, operating expenses are low due to the large amount of royalty income. Depletion increased due to the purchase of new wells.

## OTHER INCOME

During the three month period ended June 30, 1998, the Company had other income of $\$ 1,521$ compared to $\$ 1,772$ for the quarter ending June 30, 1997. This was due to higher interest income last year as the Company held accumulated cash which was used to purchase oil leases, reducing interest this year.

## general and administrative Expenses

General and administrative expenses for the quarter ending June 30, 1998, were $\$ 20,510$ plus rent expense of $\$ 2,940$ for a total of $\$ 23,450$ compared to $\$ 21,631$, plus rent expense of $\$ 2,940$, for a total of $\$ 24,571$ in the same period in 1997. The Company expects general and administrative costs to remain stable this year.

Six Month Period Ended June 30, 1998,
as Compared to the Six Month Period Ended June 30, 1997.

## OIL AND GAS OPERATIONS

Oil and gas income, primarily from royalties, for the six months ending June 30 , 1998 , was $\$ 90,405$ compared to $\$ 105,517$ for the six months ended June 30, 1997. This decrease was caused by much lower prices for oil, approximately five dollars a barrel less this year, and a drop of about twenty-five cents per MCF for natural gas. This drastic drop in price was offset somewhat by higher oil and natural gas production, primarily increased natural gas from coal seam methane wells, and the new working interests in natural gas wells in Oklahoma.

Production costs, which include lease operating expenses and all production related taxes, for the six months ended June 30, 1998, were $\$ 21,252$ in 1998, an increase from $\$ 18,171$ during the six months ended June 30, 1997. The higher production costs were due primarily to the purchase of working interests in five new wells in Oklahoma in 1998, and the purchase of working interests in Texas and Michigan in the fourth quarter of 1997.

## OTHER INCOME.

During the six month period ended June 30, 1998, the Company had other income of $\$ 6,243$, primarily from interest, dividends, and lease bonuses. During the first six months of 1997, the Company had other income of $\$ 3,994$, primarily from the dividends and interest. The increase was due to receiving a small bonus from leasing acreage during the first six months of 1998.

## GENERAL AND ADMINISTRATIVE.

General and administrative expenses for the period ending June 30, 1998, were $\$ 43,052$ plus rent expense of $\$ 5,880$, for a total of $\$ 48,932$, compared to $\$ 41,648$ plus rent expense of $\$ 5,880$ for a total of $\$ 47,528$ for the six month period ending June 30, 1997. There was no significant change in general and administrative expenses.

## FINANCIAL CONDITION

As of June 30, 1998, the Company's current assets were $\$ 79,954$ which were exceeded by current liabilities of $\$ 85,488$, for a negative ratio of . 9 to 1. As of December 31, 1997, the Company's current assets were $\$ 212,322$, and current liabilities were $\$ 6,983$, giving the Company a working capital position of over $\$ 200,000$, and a ratio of 30 to 1 . This decrease was due to the Company spending much of its accumulated cash and borrowing an additional \$90,000 to purchase oil and gas leases during late 1997 through April 1, 1998. The Company intends to repay its current bank debt during the next year. Although the current low energy prices greatly reduce the Company's cash flow, the Company expects to continue to operate at a positive cash flow for the calendar year.

## PART II. OTHER INFORMATION

## ITEM 2. CHANGES IN SECURITIES

For the last two years the Company has conducted a clearing house where it brings together buyers and sellers of its Preferred B stock, which is not otherwise traded. At the conclusion of the trading period, one large purchaser was unable to complete its intended purchases, due to lack of financing. The Board of Directors discussed this matter, and determined to purchase the tendered shares at the request of the sellers. In April, 1998, the Company completed these transactions, purchasing 25,646 shares of the Preferred B stock for the purchase price of $\$ 24,188.20$. This purchase reduced the issued and outstanding Preferred $B$ shares these 25,646 shares, leaving a balance of issued and outstanding Preferred B shares remaining of 490,860 shares. The Board of Directors did this as a response to a unique situation, and does not intend to be a bidder at the next clearing house.

## ITEM 5. OTHER INFORMATION

On April 7, 1998, the Company purchased five working leasehold interests in oil and gas wells in Oklahoma. The Company paid the sum of $\$ 208,000$ for the working and minor royalty interests in these leases. The wells are commonly known as the Harper \#1 and Miller Wells in Woodward County, Oklahoma, the Fanny Brown Well in Caddo County, Oklahoma, the Dickerson and Mueggenborg Wells in Kingfisher County, Oklahoma, and the Duncan Well in LeFlore County, Oklahoma. In addition, Jenex Operating Company, which is owned by the President of Croff Enterprises, Inc., and which is the operator of these wells, agreed to provide a credit of $\$ 150$ per month per well against the operating expenses of these wells for each month that Croff Oil Company was the owner of such wells. In order to complete this purchase the Company borrowed the sum of $\$ 90,000$ from Union Bank and Trust Company on a one-year note payable monthly in twelve installments. The balance was paid from the Company's cash reserves. The effective date of this transfer was April 1, 1998.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.
The registrant has filed no reports on Form $8-\mathrm{K}$ for the period ending June 30, 1998.

## EXHIBITS:

A. Purchase Agreement of April 7, 1998, with St. James 0il, Ltd.

REGISTRANT: CROFF
ENTERPRISES, INC.

By:
Gerald L. Jensen Chief Executive Officer and Chief Financial Officer

By
Chief Accounting Officer
Date:
1998

