FORM 10-Q/QUARTERLY REPORT UNDER SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549 FORM 10-Q
[X] Quarterly Report Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 For the period ended June 30, 1996 or
[ ] Transition Report Pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to Commission File Number: 1-100

CROFF ENTERPRISES, INC. (Formerly Croff Oil Company)
(Exact name of registrant as specified in its charter) Utah 87-0233535
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization) Identification No.)
1675 Broadway Street, Suite 1030, Denver, CO
80202
(Formerly 1433 17th Street Suite, 220 Denver, CO 80202)
(Address of principal executive offices) (Zip Code)
(303) 623-1963
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant has required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

X Yes
SSUERS INVOLVED
APPLICABLE ONLY TO ISSUERS INVOLVE
IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12 , 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Yes $\qquad$ No
APPLICABLE ONLY TO CORPORATE ISSUERS:
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 516,515 shares, one class only, as of June 30, 1996.

## INDEX

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The condensed financial statements included herein are for the Registrant, Croff Oil Company. The financial statements for the six months ended June 30, 1996 and 1995 are unaudited; however, they reflect all adjustments which, in the opinion of management, are necessary to present fairly the results of the interim periods. All adjustments necessary to a fair representation of the financial statements are of a normal recurring nature.

PART I: FINANCIAL INFORMATION
CROFF OIL COMPANY BALANCE SHEET

|  |  | $\begin{aligned} & \text { December } 31, \\ & 1995 \end{aligned}$ | $\begin{aligned} & \text { June 30, } \\ & 1996 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| CURRENT ASSETS: |  |  |  |
| Cash and Cash Equivalents: | \$ | 37,933 | \$140,472 |
| Marketable equity securities |  | 15,500 | 9,250 |
| Accounts receivable: |  |  |  |
| Oil and gas purchasers |  | 28,425 | 25,873 |
| Refundable income taxes |  | 4,290 | 6,389 |
| Note receivable, secured by int in oil and gas properties, inc ing accrued interest |  | 4,800 | 0 |
| Total current assets | \$ | 90,948 | \$ 181,984 |
| PROPERTY AND EQUIPMENT, AT COST: |  |  |  |
| Proved properties |  | 457,874 | 323,565 |
| Unproved properties |  | 110,051 | 110,051 |
|  |  | 567,925 | 433,616 |
| Less accumulated depletion and depreciation |  | $(249,154)$ | (221, 362 ) |
| Net property and equipment | \$ | 318,771 | \$ 212,254 |
| Coal Investment |  | 95,299 | 91,044 |
|  | \$ | 505,018 | \$ 485,282 |

PART I: FINANCIAL INFORMATION CROFF OIL COMPANY BALANCE SHEET

December 31 June 30, 1995 1996

| Accounts payable | \$ | 10,829 | \$ | 8,898 |
| :---: | :---: | :---: | :---: | :---: |
| Accrued liabilities |  | 3,662 |  | 3,706 |
| Note Payable |  | 50,000 |  | 0 |
| Total current liabilities |  | 64,491 |  | 12,604 |
| Commitments |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Common stock, $\$ .10$ par value 20,000,000 share authorized |  |  |  |  |
| 579,143 shares issued |  | 57,914 |  | 57,914 |
| Capital in excess of par value |  | 909,983 |  | 909,983 |
| Accumulated deficit |  | (444,724) |  | $(412,573)$ |
|  |  | 523,173 |  | 555,324 |
| Less treasury stock at cost, 52,788 shares in 1994 and 62,628 |  |  |  |  |
| in 1995 |  | $(82,646)$ |  | $(82,646)$ |
| Total stockholders' equity |  | 440,527 |  | 472,678 |
|  | \$ | 505,018 | \$ | 485,282 |

CROFF OIL COMPANY
Statement of Operations

For the Three And Six Months Ended June 30, 1996
(Unaudited)

$$
\begin{array}{cc}
\text { For Three } & \text { For Six } \\
\text { Months Ended } & \text { Months Ended } \\
6 / 30 / 95 \quad 6 / 30 / 96 & 6 / 30 / 95 \\
6 / 30 / 96
\end{array}
$$

Revenue:

| Oil and gas sales....... | $\$ 47,886$ | $\$ 39,984$ | $\$ 92,963$ | $\$ 87,469$ |
| :--- | ---: | :---: | ---: | ---: | ---: |
| Other income (loss) $\ldots \ldots$ | 2,602 | 21,699 | 6,322 | 22,687 |
| Total revenue | $\$ 50,488$ | $\$ 61,683$ | $\$ 99,285$ | $\$ 110,156$ |

Costs and expenses:

| Lease operating expense | \$ | 9,821 | \$ | 9,682 | \$20,352 | \$ | 20,311 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Depreciation and depletion |  | 7,500 |  | 4,500 | 15,000 |  | 12,000 |
| General and administrative |  | 20,180 |  | 20,438 | 39,317 |  | 39,813 |
| Rent Expense - Related Party |  | 2,940 |  | 2,940 | 5,880 |  | 5,880 |
|  | \$ | 40,441 | \$ | 37,560 | \$80,549 | \$ | 78,004 |
| Net income (loss) | \$ | 10,047 | \$ | 24,123 | \$18,736 | \$ | 32,152 |

Earnings (Loss) Per Share \$ . 02 \$ .04 \$ .03 \$ . 06

CROFF OIL COMPANY
Statement of Cash Flows

For the Six
Months Ended June 30,
19951996

CASH FLOWS FROM OPERATING ACTIVITIES:

| Net income (loss) \$ | 18,736 | \$32,152 |
| :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
|  |  |  |
| Change in assets and liabilities: |  |  |
| Decrease/(Increase) in Receivables | 4,306 | 453 |
| Decrease/(Increase) in other assets | (500) | 4,800 |
| Decrease/(Increase) in accounts payable | 2,297 | $(1,932)$ |
| Decrease/(Increase) in accrued liabilities | S (44) | 21 |
| (Gains)/Losses on Sale of Assets | 0 | $(22,247)$ |
| Total adjustments \$ | 21,059 | $(6,905)$ |

Net cash provided by

## CASH FLOWS FROM INVESTING ACTIVITIES:

(Purchase)/Sale of oil \& gas properties: (Purchase)/Return of Coal Investment Sale/(Purchase) of Securities

CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from Note Payable

Increase (decrease) in cash: Cash at beginning of period:

Cash at end of period:

|  | 118,020 |
| :---: | :---: |
| (100,000) | 4,255 |
| 7,750 | 5,017 |
| $(92,250)$ | 127,292 |
| 50,000 | $(50,000)$ |
| $(2,455)$ | 102,539 |
| \$ 19,385 | \$37,933 |
| \$ 16,930 | \$140,472 |

CROFF ENTERPRISES, INC.
NOTES TO FINANCIAL STATEMENTS
FOR THE THREE AND SIX MONTH PERIODS ENDED JUNE 30, 1996

## BASIS OF PREPARATION.

The condensed financial statements for the three and six month periods ended June 30, 1996 and 1995 in this report have been prepared by the Company without audit pursuant to the rules and regulations of the Securities and Exchange Commission and reflect, in the opinion of management, all adjustments necessary to present fairly the results of the operations of the interim periods presented herein. Certain reclassifications have been made to the prior years' financial statements to conform to the 1996 presentation. Certain information in footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to such rules and regulations, although the Company believes the disclosures presented herein are adequate to make the information presented not misleading. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1995, which report has been filed with the Securities and Exchange Commission, and is available from the Company.

## MANAGEMENTS' DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS.

Three-Month Period Ended June 30, 1996,
as Compared to the Three-Month Period Ended June 30, 1995.

## OIL AND GAS OPERATIONS

Oil and gas income, primarily from royalties, for the three months ended June 30,1996 was $\$ 39,984$ compared to $\$ 47,886$ for the quarter ending June 30, 1995. This decrease was caused by the sale of the Taylor-Ina field in Texas and the sale of a well in North Dakota. Prices were generally stable after increasing during the first four months of the year. The lack of any significant drilling in the Bluebell - Altamont field in Utah is decreasing revenue to Croff as older wells decline. The Company purchased an interest in two wells which will add to revenues in the next quarter.

Production costs, which include lease operating expenses and all production related taxes, for the three months ended June 30, 1996, were stable, $\$ 9,682$ in 1996, compared to $\$ 9,821$ during the same time period in 1995. This was due primarily to sales this year and smaller interests in the wells which were worked over. Depreciation and depletion decreased as properties were sold.

OTHER INCOME

During the three month period ended June 30, 1996, the Company had other income of $\$ 21,699$. The other income figure was $\$ 2602$ for the quarter ending June 30, 1995. This was due to a gain from the sale of producing leases during this quarter and interest earned on higher cash balances.

## GENERAL AND ADMINISTRATIVE EXPENSES

General and administrative expenses for the quarter ending June 30, 1996, were $\$ 20,438$ plus rent expense of $\$ 2940$ for a total of $\$ 23,378$ compared to $\$ 20,180$, plus rent expense of $\$ 2,940$ in the same period in 1995. The Company expects general and administrative costs to remain stable this year.

Six Month Period Ended June 30, 1996,
as Compared to the Six Month Period Ended June 30, 1995.

## OIL AND GAS OPERATIONS

Oil and gas income, primarily from royalties, for the six months ending June 30 , 1996, was $\$ 87,469$ compared to $\$ 92,963$ for the six months ended June 30,1995 . This decrease was caused by the sale of oil and gas wells, offset to some degree by higher prices for oil and natural gas.

Production costs, which include lease operating expenses and all production related taxes, for the six months ended June 30, 1996, were $\$ 20,311$ in 1996, a decrease from $\$ 20,352$ during the six months ended June 30, 1995. There was no significant difference on operating costs from 1995 to 1996.

OTHER INCOME.

During the six month period ended June 30, 1996, the Company had other income of $\$ 22,687$, primarily from interest and dividend earnings, and profit on the sale of oil and gas leases. During the same six month period in 1995, the Company had other income of \$6322, primarily from interest and dividend earnings, and gain on marketable securities.

GENERAL AND ADMINISTRATIVE.

General and administrative expenses for the period ending June 30, 1996, were $\$ 39,813$ compared to $\$ 39,317$ for the six month period ending June 30, 1995. The difference was insignificant.

FINANCIAL CONDITION

As of June 30, 1996, the Company's current assets of $\$ 181,984$ exceeded current liabilities of $\$ 12,604$ by $\$ 169,380$. As of December 31, 1995, the Company's current assets were $\$ 90,948$, and current liabilities were $\$ 64,491$ for an increase in the Company's working capital position of approximately $\$ 142,923$. This increase was due to the payoff of the short term note held by Union Bank in the first quarter. During the second quarter, the Company sold approximately $\$ 130,000$ of oil and gas leases for cash. The Company intends to reinvest these proceeds in oil and gas assets. The Company expects to continue to operate at a positive cash flow for the calendar year.

## PART II. OTHER INFORMATION

ITEM 2: Changes in securities See Information under Item 5 below on issuance of previously authorized preferred securities.

## ITEM 5: Other Information

As reported in the company's $10-\mathrm{K}$ for December 31 1995, on Febuary 28, 1996, the Company's shareholders authorized the change of name to Croff Enterprises, Inc. and the issuance of prefered shares to existing shareholders. The directors determined to file the amended articles and begin using the new name after June 30, 1996. The oil and gas assets of the Company are pledged to the preferred shareholders. The preferred shareholders are the current common shareholders of the Company. The preferred shares will be distributed during the second half of the 1996 calender year. Futher information is available in the $10-\mathrm{K}$ dated December 31, 1995 and the Proxy Statement for the February 28, 1996, Shareholders Meeting, available from the Company and filed with the Securities \& Exchange Commission.

ITEM 6 Exhibits
Amended Articles of Incorporation filed with the Secretary of State of Utah on July 1, 1996.

ITEM 6(b). REPORTS ON FORM 8-K.
The registrant has filed no reports on Form $8-K$ for the period ending June 30, 1995.

S I G N A T U R E S

Pursuant to the requirements of the Securities Exchange Act of 1934, Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REGISTRANT: CROFF OIL COMPANY

By
Gerald L. Jensen
Chief Executive Officer and Chief Financial Officer

By $\qquad$
Chief Accounting Officer

Date: $\qquad$ , 1995

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6-MOS
    DEC-31-1996
            JUN-30-1996
                140,472
                9250
            32,262
                                    0
            181,984
                433,616
            221,362
            485,282
    12,604
                                    57,914
        0
                                    0
                            497,413
485,282
            110,156 87,469
            78,004
                0
                0
            0
        32,152
        32,152
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