1 FORM 10K

### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

MARK ONE

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2000 OR

TRANSITION REPORT pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

FOR THE TRANSITION PERIOD FROM N/A TO N/A

COMMISSION FILE NUMBER: 1-100

CROFF ENTERPRISES, INC.

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

STATE OF INCORPORATION IRS FEDERAL INDENTICATION NUMBER

UTAH 87-0233535

621 17TH STREET

SUITE 830

DENVER, COLORADO 80293 ADDRESS OF PRINCIPAL ZIP CODE

**EXECUTIVE OFFICES** 

Registrant's telephone number, including area code:303)383-1555

Securities registered pursuant to Section 12(b) of the Act:

Name of each exchange on Title of each class which registered

Common-\$0.10 Par Value

Securities registered pursuant to Section 12(g) of the Act: None

None

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES X NO

As of March 1, 2001, the aggregate market value of the common voting stock held by non-affiliates of the Registrant, computed by reference to the average of the bid and ask price on such date was: \$301,265.

As of March 1, 2001, the Registrant had outstanding 526,265 shares of common stock (\$0.10 par value)

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ITEM 1. BUSINESS

Forward-looking statements in this report, including without limitation, statements relating to the Company's strategies, objectives, expectations, intentions and adequacy of resources, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that such forward-looking statements involve risks and uncertainties; including without limitation to, the following: (i)the Company's plans, strategies, objectives, expectations and intentions are subject to change at any time at discretion of the Company; (ii) the Company's plans and results of operations will be affected by the Company's ability to manage its growth and inventory(iii) other risks and uncertainties indicated from time to time in the Company's filings with Securities and Exchange Commission. Neither the Securities and Exchange Commission nor any other regulatory body takes any position as to the accuracy of forward-looking statements.

#### (a) Description of Business

Croff Enterprises, Inc. (formerly Croff Oil Company) and hereafter "Croff" or "the Company, was incorporated in Utah in 1907 as Croff Mining Company. The Company changed its name to Croff Oil Company in 1952, and in 1996 changed its name to Croff Enterprises, Inc. The Company, however, continues to operate its oil and gas properties as Croff Oil Company. The principal office of the Company is located at 621 17th Street, Suite 830, Denver, Colorado 80293. The telephone number is (303) 383-1555.

Croff is engaged in the business of oil and gas exploration and production, primarily through ownership of perpetual mineral interests and acquisition of producing oil and gas leases. The Company's principal activity is oil and gas production from non-operated properties. The Company also acquires, owns, and sells, producing and non-producing leases and perpetual mineral interests. Over the past ten years, Croff's primary source of revenue has been oil and gas production from leases and producing mineral interests. Croff participates as a working interestowner in approximately 42 wells. Croff holds small royalty interests in over 200 wells.

Croff primarily accumulated cash in the year 2000, but did invest about \$28,000 for a 5% working interest in a test well in Leflore County, Oklahoma, in January 2001. Croff did not buy any new production in 1999 as it had made significant purchases in 1998 and was repaying debt incurred to pay for those purchases. In 1998, Croff purchased working interests in six natural gas wells in the State of Oklahoma. These wells now provide the largest source of revenue to Croff from any single operating company. In 1997, Croff purchased working interests in three gas wells in Michigan, a gas well in Colorado, and an oil well in Texas. All of the wells from which Croff receives revenues are operated by other companies and Croff has no control over the factors which determine royalty or working interest revenues such as markets, prices and rates of production.

In 1995, Croff purchased a two percent interest in a mortgage note secured by an equal interest in an Indiana Coal Mine. This venture failed when the utility canceled the coal

contract, and after a partial recovery, Croff wrote off the balance of this investment in 1999. In 1997, the Company leased several tracts of its perpetual mineral interests in Northeast Utah as drilling activity increased. Drilling and leasing activity nearly ceased on the Company's properties in 1998 and 1999 as oil and natural gas prices dropped. In late 2000, the Company again leased a tract of its' perpetual mineral interests.

Croff has one part-time employee, the President, and two Assistant Secretaries, who work for the Company as part of its contracted office space arrangement described in Item 13.

#### (b) Current Activities

In the year 2000, the Company's policy was to accumulate cash from its existing producing wells in order to repay monies that had been borrowed from the common stock cash position and used for the benefit of Preferred B shareholders to purchase certain gas wells in 1998. Therefore, the Company did not actively pursue purchasing new properties in the year 2000. The Company did participate in the work over of several wells, and in December, 2000, after the cash reserves had been restored, the Company participated as a 5% working interest owner in a new well drilled by Chesapeake Energy in Leflore County, Oklahoma. This well was completed, but has not established commercial production. In 2000, the Company continued to actively search for acquisitions or a possible merger partner.

In 1999 the Company did not purchase any new properties as it paid off debt and replenished its cash reserves. In 1998, the Company purchased six gas wells located in Oklahoma. The Company spent \$208,000, primarily from its cash reserves, to buy these working interests. While the wells occasionally produce oil or condensate, these wells are primarily natural gas wells. Because of the low prices of oil and natural gas through mid-1999, the effect of this greater production to the Company was offset by low prices. Currently the Company's natural gas and oil production is the largest it ever has been, and the Company produced the highest revenues in its recent history.

In 1996, the shareholders voted to adopt changes in the capital structure of the Company in order to provide more liquidity to the shareholders. The purpose of this recapitalization was to allow the Company to pursue ventures outside of the oil and gas business while retaining the Company's core oil and natural gas assets. In order to do this, the Company created a class of Preferred B stock to which all of the perpetual mineral interests and other oil and gas assets were pledged. Thus the Preferred B stock represents the oil and gas assets of the Company and all other assets are represented by the common stock. Each common shareholder received an equal number of Preferred B shares, one for one, at the time of this restructuring of the capital of the Company.

The Preferred B shares are not publicly traded, but are bought and sold by shareholders privately. The Company provides, each year, a clearinghouse to assist shareholders wishing to trade Preferred B shares. Any shareholder or any outsider is able to bid and ask for the Preferred B shares of the Company. This process first took place in January and February of 1997, again in 1998, and 1999. In 1997, the sale of the Preferred B shares were closed at prices ranging from \$.75 to \$.90 per share. In 1998, the average price was approximately \$1.00 per share. In 1997, approximately 13,500 shares were traded, and in 1998 approximately 30,000 were traded. In 1999, the clearinghouse was postponed until after the 1999 10-K was mailed to shareholders, but resulted in 7,370 shares traded at \$1.05 per share. This system provides some liquidity to the Preferred B shareholders, and the Clearinghouse is paid for by the Company without charge or commission to the shareholders.

The Board has adopted a policy of seeking a reverse merger partner which would involve merging a larger private company with Croff. The Board intends to continue to search for a potential acquisition or possible merger partner.

#### (c) Major Customers

Customers which accounted for over 10% of revenues were as follows for the years ended December 31, 1998, 1999 and 2000:

				1998	1999	2000
Oil and n	atural g	gas:				
Coastal Produ	ction C	Company		13.9%	10.0%	11.0%
Burlington Res	ources C	Oil and Gas	Company	10.4%	13.2%	13.2%
Jenex Petro	leum C	Corp.		21%	26.9%	28.9%

#### (d) Financial Information About Industry Segments

The Company's operations presently consist of oil and gas production. During previous years the Company has generated revenues through the purchase and resale of oil and gas leasehold interests, however, no significant revenues were generated from this source for the last five years. Further information concerning the results of the Company's operations in this one industry segment can be found in the Financial Statements.

The following chart shows the Company's production of oil and natural gas by State:

STATE State	GEOGRAPHIC DISTRIBUTION 0 0il BBLS Produced	F PRODUCTION Natural Gas MCF Produced
Alabama		411
Colorado	170	4087
Michigan	2	7083
Montana	269	
New Mexico		16078
North	744	224
Dakota		
Oklahoma	712	31109
Texas	8	2320
Utah	2061	4733
Wyoming	934	5455

#### (e) Environmental and Employee Matters

The Company's interest in oil and gas operations are indirectly subject to various laws and governmental regulations concerning environmental matters, as well as employee safety and health within the United States. The Company does not believe that it has any direct responsibility for or control over these matters, as it does not act as operator of any oil or gas wells.

Oil and gas operations are subject to particular and extensive environmental concerns, hazards, and regulations. Among these regulations would be included the Toxic Substance Control Act; Resources Conservation and Recovery Act; The Clean Air Act; The Clean Water Act; The Safe Drinking Water Act; and The Comprehensive Environmental Response, Compensation and Liability Act (also known as Superfund). Oil and gas operations are also subject to Occupational Safety and Health Administration (OSHA) regulations concerning employee safety and health matters. The United States Environmental Protection Agency (EPA), OSHA, and other federal agencies have the authority to promulgate regulations that have an impact on all oil and gas operations.

In addition, various state and local authorities and agencies also impose and regulate environmental and employee concerns pertaining to oil and gas production, such as The Texas Railroad Commission. Often, though not exclusively, compliance with state environmental and employee regulations constitutes an exemption or compliance with federal mandates and regulations.

As indicated above, the Company does not have any direct control over or responsibility for insuring compliance with such environmental or employee regulations as they primarily pertain to the operator of oil and gas wells and leases. In no instances does the Company act as the operator of the oil and gas wells from which it receives revenues. The effect of a violation by an Operator of a well in which the Company had a working interest would be that the Company may incur its pro-rata share of the cost of the violation.

The Company is not aware of any instance in which it was found to be in violation of any environmental or employee regulations or laws, and the Company is not subject to any present litigation or claims concerning such matters. In some

instances the Company could in the future incur liability even as a non-operator for potential environmental waste or damages or employee claims occurring on oil and gas properties or leases in which the Company has an ownership interest.

#### ITEM 2. PROPERTIES

Oil and Gas Mineral Interests and Royalties

The Company owns perpetual mineral interests which total approximately 4,600 net mineral acres, of which approximately 1,100 net acres are producing. The mineral interests are located in 110,000 gross acres in Duchesne, Utah, Wasatch and Carbon Counties in Utah, and approximately 40 net mineral acres in La Plata County, Colorado, and San Juan County, New Mexico.

In 2000, the Company expected an increase in leasing of its perpetual mineral interests as the price of oil and natural gas This was not the case. The Company had no increased. requests for leasing its minerals until December 2000. In December 2000 the Company leased approximately 50 acres of its gross mineral interests in Duchesne County, Utah. There was also increased production from the Company's perpetual mineral interests in San Juan County, New Mexico, as in field drilling continued on the coal bed methane gas. The Company also received revenues which had been suspensed, from the Company's holdings in La Plata County, Colorado. These leases were part of a group of patented mineral rights being challenged by the Colorado Ute Indian Tribe as being invalid because they were in an Indian This lawsuit eventually reached the US Supreme reservation. Court where the Court ruled in favor of the holders of the mineral interests. Upon this decision, Amoco released suspensed royalties to numerous companies, among them Croff Oil Company. The Company expects that its leasing should increase in the year 2001.

In 1998-1999, there was a virtual halt to leasing on the Company's acreage due to declining petroleum prices. While the leasing had increased in 1996 and 1997, leasing activity came to a halt shortly after the first of 1998. Croff participated in royalties on two wells which were drilled in Duchesne County, Utah and one well in Wyoming. In addition, three small leases of 15.66 net acres, 6.8 net acres, and 50.69 net acres were drilled late in 1997, and the early part of 1998. These leases were for mineral interests in Duchesne County, Utah.

After a period of approximately four years in which there was minimal leasing, the Company entered into four leases on acreage in Duchesne County, Utah, in 1997. This generated several thousand dollars in lease bonus revenue and new production on some of the acreage.

The Companies revenues from oil and natural gas royalties increased materially in the year 2000. This increase was due to the substantial increase in the price of oil and natural gas. Actual production of natural gas only increased slightly, primarily in San Juan County, New Mexico. Almost the entire increase in the oil and gas revenues was due to higher prices and not increased production. Oil and gas revenues reached over \$3687,000 in the year 2000, compared to \$214,000 in 1999 and \$194,000 in 1998.

As of December 31, 1999, the Company was receiving royalties from approximately 200 producing wells in the Bluebell-Altamont field in Duchesne and Uintah Counties, Utah. Because of the drastic drop in oil prices in 1998, there were only three wells drilled. Royalties also were received from scattered interests in Wyoming, Colorado, New Mexico, Alabama, and Texas. Natural gas royalty income increased from 1997, to 1999 with increased gas sales from royalties on coal bed methane gas in San Juan County, New Mexico, and La Plata County, Colorado. Royalty income is contingent upon market demand, prices, producing capacity, rate of production, and taxes, none of which are in the control of the Company.

The most important factor to the Company's revenue and profit, is the price of oil and natural gas. Posted prices of oil dropped drastically during the period from late 1997 through mid-1999. Natural Gas prices were only about two-thirds of the 1997 price during 1998 and 1999. Most onshore U.S. production is uneconomic at these prices, so oil exploration in the continental

U.S. was almost shut down. Drilling Activity is expected to expand in 2001. Currently Croff's prices are over \$25 a barrel for oil and over \$4.00 an MCF for natural gas. Because much of Croff's natural gas is in the Rocky Mountains and Oklahoma, Croff's average price for natural gas is not as high as gas producers in Texas and the Gulf area receive.

#### Oil and Gas Working Interests

In 2000, the Company received more than half of its total oil and natural gas revenues from working interests, for the first time. The Company has sought to increase its production of oil and natural gas through the purchase of producing leases. The Company has found, in general, that it is able to purchase working interests at a more reasonable price than royalty interests. A working interest requires the owner to pay its proportionate share of the costs of producing the well, while a royalty is paid out of the revenues without a deduction for the operating costs of the well. When oil or natural gas prices drop, the proportion of the revenues going to pay the expense of operating the well increases, and when oil and natural gas prices are rising, expenses decrease as a percentage of total revenues. The Company did not purchase any material working interest in the year 2000, except for its participation as a five percent owner in a well in Leflore County, Oklahoma. The Company purchased minor interests in existing wells, which did not significantly increase revenue. The Company intends to purchase working interests in oil and natural gas wells in the year 2001. The Companies purchase of working interests are intended to offset the normal decline of the Companies current oil and natural gas wells and, hopefully, increase its production over time.

In 1999, the Company realized its largest natural gas revenues from the working interests in six Oklahoma natural gas wells it purchased in 1998. These wells are primarily natural gas, but occasionally produce oil. The Company paid the sum of \$208,000 for minority working interests in the following leases. Two wells in Woodward County, Oklahoma; a 13% working interest in the Harper #1 and a 16% working interest in the Miller well. One well in Caddo County, Oklahoma; a 22% working interest in the Fannie Brown well. In Kingfisher County, Oklahoma, there were two wells; a 30% working interest in the Dickerson and a 43% working interest in the Mueggenborg. The sixth well, in LeFlore County, Oklahoma, is a 32% working interest in the Duncan well.

These wells were purchased from St. James Oil Company, which is owned by the brother of the President of Croff. Jenex Operating Company, which was owned one half by St. James Oil Ltd. was sold to Jenco Petroleum which is owned by Gerald Jensen, the President of Croff, in a separate transaction. Jenex Operating Company is the operator of the wells, and agreed to provide a credit of \$150 per month per well against the operating expenses of these wells as a condition of purchase. The Dickerson and Mueggenborg sell natural gas through Conoco, and the Harper and Miller sell gas through Oneok, Inc. The Fanny Brown sells its gas to Pan Energy Services, Inc., and the Duncan to AOG. The Company did not purchase any new working interests in oil and gas wells in 1999, because of low prices reducing cash flow, and this large purchase in 1998.

In 1997, the Company purchased an interest in seven wells. The Company increased its interest in the Rentuer oil and gas well in Wyoming, by purchasing a portion of Exxon's interest. The Company purchased an interest in a helium and gas well in Southeast Colorado. The Company also purchased a working interest in an oil well in North Dakota. In November of 1997, the Company purchased an interest in three gas wells in Michigan for approximately \$50,000.

The Company participated as a five percent (5%) working interest owner in the drilling of a well in Leflore County Oklahoma, on acreage current held by production from the Company's Duncan well, in December, 2000.

Except for purchasing a small interest in the drilling of one well in 1991, one well in 1995, one well in 1997, and one well in 2000, the Company has not engaged in drilling activity. The Company has participated, in the last five years, in the reworking of four existing wells, three in Utah and one in North Dakota. The Company generally participates in new wells drilled by other operators as a royalty owner. A royalty owner generally

receives a smaller interest, but does not share in the expense of drilling or operating the wells.

## ESTIMATED PROVED RESERVES, FUTURE NET REVENUES AND PRESENT VALUES

The Company's interests in proved developed and undeveloped oil and gas properties have been evaluated by management for the fiscal years ending December 31, 2000, 1999, and 1998. All of the Company's reserves are located within the continental United States. The following table summarizes the Company's estimate of proved oil and gas reserves at December 31, 2000, 1999, and 1998.

#### Reserve Category

As of	Proved Developed		Proved	Undeveloped	Total		
12/3 1	Oil (Bbls)	Gas (Mcf)	Oil (Bbls)	Gas (Mcf)	Oil (Bbls)	Gas (Mcf)	
1998	36,686	410,651	12,612	13,423	49,298	424,074	
1999	30,944	473,728	10,640	11,323	41,584	485,051	
2000	31,099	460,124	9,045	9,625	40,144	469,749	

The estimated future net reserves (using adjusted December 31 prices and costs for each respective year), and the present value of future revenues (discounted at 10%); for the company's proved developed and proved undeveloped oil and gas reserves, for the years ended December 31, 1998, 1999, and 2000 are summarized as follows:

	Pi	roved Devel	oped F	Proved Unde	eveloped	Total
As of 12/31	Future Net Revenue	Future I	Future Net Revenue	Present Value of Future Net Revenue	Future Net Revenue	Present Value of future Net Revenue
1998	\$892,795	\$579,423	\$147,038	\$95,428	\$1,039,832	\$674,851
1999	\$1,170,62	\$759,735	\$178,508	\$115,852	\$1,349,133	\$875,587
2000	\$1,867,09	\$1,113,293	\$205,698	\$127,986	\$2,072,789	\$1,241,279

"Proved developed" oil and gas reserves are reserves that can be expected to be recovered from existing wells with existing equipment and operating methods. "Proved undeveloped" oil and gas reserves are reserves that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relative major expenditure is required for recompletion.

For additional information concerning oil and gas reserves, see Supplemental Information - Disclosures about Oil and Gas Producing Activities - Unaudited, included with the Financial Statements filed as a part of this report.

Since December 31, 1999, the Company has not filed any estimates of its oil and gas reserves with, nor were any such estimates included in any reports to, any state or federal authority or agency, other than the Securities and Exchange Commission.

#### Oil and Gas Acreage

During the last five fiscal years, the Company decreased its holdings in undeveloped oil and gas leases and generally increased its holdings in developed oil and gas leases. The Company increased its acreage position in 1998, but its holdings have remained relatively static during the fiscal years ending December 31, 1999, and 2000.

"Developed acreage" consists of lease acreage spaced or assignable to production on wells having been drilled or completed to a point that would permit production of commercial quantities of oil or gas. "Gross acreage" is defined as total acres in which the Company has any interest; "Net acreage" is the actual number of mineral acres in which the mineral interest is owned entirely by the Company. All developed acreage is held by production.

The acreage is concentrated in Utah, Texas, Oklahoma, Michigan, and Alabama and is widely dispersed in Colorado, Montana, New Mexico, North Dakota, and Wyoming.

### COMPANY'S INTEREST IN PRODUCTIVE WELLS (Gross and Net)

The following table shows the Company's interest in productive wells as of December 31, 2000.

Oil Wells	s (1)	Gas Wells	(2)
Gross	Net	Gross	Net
208	1.81	42	2.1

- (1) Primarily located in the Bluebell-Altamont field in Northeastern Utah. These wells include some natural gas production, but are primarily oil wells.
- (2) Primarily located in Rio Blanco and LaPlata Counties, Colorado, Beaver, Woodward and Kingfisher Counties, Oklahoma, San Juan County, New Mexico, Otsego County, Michigan, Campbell County, Wyoming, and Duchesne County, Utah.

#### HISTORICAL PRODUCTION TO COMPANY

The following table shows approximate net production to the Company of crude oil and natural gas for the years ended December 31,1998, 1999, and 2000:

Outrie 5	Crude Oil (Barrels)	Natural Gas (Thousands of
Cubic Feet)		
Year Ended December 31, 199	8: 5,278	65,673
Year Ended December 31, 199	9: 4,610	74,300
Year Ended December 31, 200	0: 4,909	71,487

Croff has no delivery commitments with respect to the above production of oil and natural gas, since Croff is not the operator, but allows the operator to contract for delivery. The Company is unaware of the circumstances of any delivery commitments on royalty wells.

#### AVERAGE SALES PRICE AND COSTS BY GEOGRAPHIC AREA

The following table shows the approximate average sales price per barrel (oil) and Mcf (1000 cubic feet of natural gas), together with production costs for units of production for the Company's production revenues for 1998, 1999, and 2000.

	1998	1999	2000
Average sales price per bbl of oil Average production cost per bbl	•	\$16.65 \$ 5.82	\$27.73 \$ 6.59
Average sales price per Mcf of natural gas	\$ 1.81	\$ 1.95	\$ 3.27
Average production cost per Mcf of natural ga	as\$ .61	\$ .53	\$ .83

The average production cost for oil increased in 2000 due to higher taxes on oil wells when compared to 1999, because of higher oil prices.

The average production cost for oil was higher in 1999, when compared to 1998, \$5.82 per barrel in 1999 and \$5.57 per barrel in 1998. Production costs per barrel of oil increased due to an increase in the price of oil which increased the amount of production taxes and higher prices for goods and services in the oilfield.

The average production cost for natural gas increased in 2000 due to higher production taxes because of much higher natural gas prices. To a lesser extent, the costs of goods and services in the oilfield also increased.

The average production cost for natural gas dropped in 1999,

due in part to more royalty gas from San Juan County, New Mexico. The cost of production for natural gas was \$.83 in 2000, \$ .53 in 1999, and \$ .61 in 1998.

The Company's oil and gas operations are conducted by the Company from its corporate headquarters in Denver, Colorado.

Mining Interests

The Company currently has no mining operations on its perpetual mineral interests.

Corporate Offices and Employees

The corporate offices are located at 621 17th Street, Suite 830, Denver, Colorado 80293. The Company is not a party to any lease, but during 2000 paid \$1,600 per month to Jenex Petroleum Corporation, which is owned by the Company's president, for office space and all office services, including rent, phone, office supplies, secretarial, land, and accounting. The Company's expenses for these services were approximately \$20,000 per year for the last five years. Beginning in 2001, the fee increased to \$2,000 per month. The Board, with the President abstaining, voted to continue this arrangement at the higher price on a month-to-month basis. The Company believes this arrangement is below true market rate for equivalent facilities and services.

The Company currently has five (5) directors. The Company has one part time employee, the President, and two assistant secretaries on a contract basis employed at the Company's corporate offices. None of the officers or employees are represented by a union.

Foreign Operations and Subsidiaries

The Company has no foreign operations, exports, or subsidiaries.

#### ITEM 3. LEGAL PROCEEDINGS

There are no legal actions of a material nature in which the Company is engaged.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On June 20, 2000, the annual meeting of shareholders was held. The shareholders authorized an increase in the number of Preferred B shares authorized from 520,000 shares to 1,000,000 Preferred B shares. The Board authorized the issuance of 60,000 of these Preferred B shares to the Board of Directors to be issued upon the exercise and payment for the existing stock warrants on the common shares. These warrants had been issued originally before the Preferred B shares were authorized and while it had been intended that the warrants would include the Preferred B shares, the amount authorized was not sufficient to do this. Of 60,000 common and Preferred B shares available in warrants to the Board of Directors, 10,000 have been exercised and 50,000 remain unexercised. The shareholders also elected the five board members listed under Item 10, and ratified Causey, Demgen and Moore as auditors of the Company.

### ITEM 5. MARKET FOR REGISTRANT'S SECURITIES AND RELATED STOCKHOLDER MATTERS

On February 28, 1996, the shareholders approved the issuance the Preferred B stock to be issued to each common shareholder οf basis of one share Preferred B for each share of common The Company in the fourth quarter of 1996 issued all of stock. the Preferred Shares and delivered the Preferred B shares to each of the shareholders for which it had a current address. Preferred B shares have an extremely limited market, but traded through a clearinghouse held by the Company from December through February of each year, until 2000 and 2001, when the clearinghouse was and will, be held in May and June. The Company established a bid and ask format, whereby any shareholder could submit a bid or ask price for each Preferred B share. During the first bid and ask period in 1997, bids of \$.75 were received and asked prices of \$.75 and \$.90 were received, and 13,365 Preferred B shares were traded at \$.75 or \$.90. In 1998, the bid prices received were \$.90-\$1.00 and approximately 31,110 shares were traded at this price. In 1999, only 550 shares were traded. In 2000, the Company traded 7,370 shares at a price of \$1.05 per share. The Company is acting as its own transfer agent, with respect to these Preferred B shares only. The clearinghouse for 2001 will be held in May and June, after which the Company intends to establish a bid and ask market full time on the Internet at www.croff.com.

In November 1991, the Common Stock was reversed split, 1:10, and a trading range of approximately \$1.00 bid to \$1.10 was established and prevailed for approximately four years. A few transactions were conducted in the pink sheets, but the stock was not listed on any exchange and did not qualify to be listed on the NASDAQ small cap exchange. Therefore, there has been almost no trading in the Company's securities during the last five years. The Company has purchased common stock on an unsolicited basis during this period at a price of \$.80 to \$1.20 per common share and certain limited transactions known to the Company were traded within this same range. The chart below shows the limited trading of which the Company is aware during the last three years.

The trading range for 2000 is shown for Preferred shares and common shares as a guide to the shareholders as to what transactions have either taken place or of which the Company is aware of the bid or ask price. One of the principal reasons for issuance of the Preferred B shares, was to attempt to use the common shares of the Company to grow the Company to a size whereby an active trading market will develop.

COMMON SHARES - 526,315 SHARES OUTSTANDING
(The following data is generated solely from private transactions or internal purchases by the Company)

#### BID RANGE

Calendar Quarter	Bid	Asked
1998: First Quarter	\$.65	\$.75
Second Quarter	\$.65	\$.75
Third Quarter	\$.65	\$.75
Fourth Quarter	\$.75	\$.85
1999: First Quarter	\$.75	\$.85
Second Quarter	\$.95	\$1.00
Third Quarter	\$.75	\$.90
Fourth Quarter	\$.65	\$.80
2000: First Quarter	\$.90	\$1.00
Second Quarter	\$.90	\$1.00
Third Quarter	\$.90	\$1.00
Fourth Quarter	\$.90	\$1.00
<u>-</u>		

Only a few transactions resulting in the transfer of stock took place in 1998, 1999 or 2000. In 2000, the Company repurchased less than 1,000 shares at the request of estates or widows at a price of \$1.00.

(1) The restricted Preferred B shares were first issued in 1996, and trade in a Company sponsored clearinghouse each year. The 1998 and subsequent prices subsequent reflect the common share price to which the Preferred B price must be added to compare earlier periods. The last traded price for the Preferred B shares was \$1.05.

As of December 31, 2000, there were approximately 1,100 holders of record of the Company's common stock. The Company has never paid a dividend and has no present plan to pay any dividend.

PREFERRED "B" SHARES- 500,659 SHARES OUTSTANDING

#### BID RANGE

Calendar Quarter	Bid	Asked
1998: First Quarter	\$.90	\$1.00
Second Quarter	No Trading	No Trading
Third Quarter	NO Trading	No Trading
Fourth Quarter	\$.85	\$.90
1999: First Quarter	\$.85	\$.90
Second Quarter	No Trading	NO Trading
Third Quarter	No Trading	No Trading
Fourth Quarter	No Trading	No Trading
2000: First Quarter	No Trading	No Trading
Second Quarter	\$1.05	\$1.05

Third Quarter \$1.05 \$1.05 Fourth Quarter \$1.05 \$1.05

#### ITEM 6. SELECTED FINANCIAL DATA

Fiscal Year Ended December 31:

1996 1997 1998 1999 2000

REVENUE DATA Operations

Oil and Gas \$216,870 \$193.099 \$193,971 \$214,190 \$368,022 Other Revenues \$27,181 \$14,790 \$4,417 \$4,115 \$1,347 Expenses \$170,258 \$220.627 \$213,970 \$205,857 \$237,701 Net Income \$73,793 \$(12,738) \$(15,582)\$12,430 \$131,668

Per Common Share \$.14 \$ .12) \$ (.01) \$ \* \$ .01
Working capital \$226,367 \$205,339 \$ 1,866 \$ 90,697 \$273,295
Dividends per share NONE NONE NONE NONE \* - Less than .01 per share

BALANCE SHEET

Total assets \$515,704 \$504,875 \$508,847 \$498,162 \$628,172 Long-term debt\*\* -- -- -- -- -- Stockholders'equity \$510,880 \$497,892 \$458,123 \$480,353 \$611,966

\*\* - There were no long term obligations from 1996-2000.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

This Form 10-K includes "forward-looking" statements about future financial results, future business changes and other events that haven't yet occurred. For example, statements like we "expect," we "anticipate" or we "believe" are forward-looking statements. Investors should be aware that actual results may differ materially from our expressed expectations because of risks and uncertainties about the future. We will not necessarily update the information in this Form 10-K if any forward-looking statement later turns out to be inaccurate. Details about risks affecting various aspects of our business are discussed throughout this Form 10-K. Investors should read all of these risks carefully.

#### Results of Operations

Oil and natural gas sales in 2000 were \$368,022 compared to \$214,190 in 1999. The major factor in this increase in revenue was the higher prices for oil and natural gas. The average sale price of oil in 2000 for the Company was \$27.73 compared to \$16.65 in 1999. The average sale price of natural gas in 2000 was \$3.27 per MMBTU, compared to \$1.95 per MMBTU in 1999. This material increase in price resulted in the higher revenues and the higher profits for the Company. Actual production of oil in 2000 was approximately equal to that of 1999 while actual production of natural gas showed a slight decrease.

Oil and gas sales in 1999 were \$214,190 compared to \$193,971 in 1998. This increase was due to a full year of natural gas production from the working interests purchased in Oklahoma in 1998. A second factor resulting in this increase was the higher prices for oil and natural gas which began in the second quarter of 1999 and increased through the fourth quarter of 1999. The average prices in the fourth quarter of 1999 were almost double the oil prices received in the first quarter of 1999. The natural gas prices increased moderately by approximately \$0.50 per MCF during the year. The significant increase in oil and natural gas sales occurred during the latter half of 1999.

Oil and gas sales in 1998 were aided by a slight increase in oil production and a 50% increase in natural gas production. However, total sales barely increased over the 1997 sales figures due to oil prices dropping nearly in half from late 1997 levels and natural gas prices dropping around 20%. Oil and gas sales were \$193,971 in 1998, compared to \$193,099 in 1997. The increased production came from purchased working interests with higher operating costs, so net income from oil and gas production fell. The share of production revenues from natural gas increased to about 65% of oil and gas revenues.

Lease operating expenses and production taxes increased significantly in 2000, to \$87,921 compared to \$66,532 in 1999.

Most of this increase was due to the increase in production taxes, which are based upon a percentage of total revenues. Theses taxes, generally known as severance taxes, increased proportionally with the revenues. In addition, after the period of lower oil prices in 1998 and 1999, there were more workovers and reworks on existing wells in the year 2000 than during the previous two years.

Lease operating expenses and production taxes decreased slightly from \$68,981 in 1998 to \$66,532 in 1999. Because of the low oil and gas prices there were no significant work-overs in 1999. However, during the latter half of 1999 production taxes increased significantly as the price of oil approximately doubled from the first quarter of 1999 to the final quarter of 1999. Thus, while there was some increase in the average cost of taxes in 1999, this was more than offset by the shut-in production during the first part of the year and the lower level of work-overs and maintenance on wells due to the low prices.

Operating expenses increased significantly in 1998, when compared to 1997, due principally to two factors. The First was due to the purchase of six new wells in Oklahoma. Due to these new wells, depletion and depreciation almost doubled, from \$21,108 in 1997, to \$39,577 in 1998. The cost of operating these wells was also high, with production taxes and operating cost increases almost \$30,000 from the six new wells, which was offset somewhat by the operating expense rebate on these six wells. The remaining operating cost increases came from an increase in workover expenses, which were higher in 1998 than in 1997.

General and administrative expenses increased to \$86,745 in 2000 from \$68,264 in 1999. This increase was due to the Company holding an annual meeting in 2000, which it did not do in 1999. These expenses primarily relate to the cost of the proxy and annual meeting. In addition the Company expended additional monies for legal work in order to qualify the Company to go on the NASDQ bulletin board market. In 2000 the Company also paid the Company's contribution to the President's retirement account, which had been deferred in 1999 due to low prices. Other income increased in 2000 to \$6,970 from \$1,552 in 1999. This was due to additional interest earned from the Company's larger accumulated cash position.

General and administrative expenses decreased in 1999 from \$75,467 in 1998 to \$68,264 in 1999. This decrease was due to not holding an annual meeting in 1999. These expenses increased in the year 2000 as the annual report and annual meeting were held. Other income decreased in 1999, due to lower interest income received in 1999 and no leasing income. Lease bonus income was flat for both years as leasing activity essentially ceased during 1998 and 1999.

General and administrative expenses decreased slightly from \$79,495 in 1997 to \$75,467 in 1998. The Company also incurred interest expense in 1998 of \$5,745 due to the one year borrowing for the natural gas purchase, versus no interest expense in 1997. Other income in 1997 included interest from the Company's cash reserves which were expended for oil and gas purchases and Preferred B stock repurchases in 1998. The Company's other income of \$7,505 in 1998 included lease bonus income, interest and dividends income, and gains on stock sales.

#### Capital Resources and Liquidity

At December 31, 2000, the Company's current assets totaled \$289,501 compared to current liabilities of \$16,206. At December 31,1999, the Company's current assets totaled \$108,506 compared to current liabilities of \$17,809. This results in the Company current asset to current liabilities ratio having a This increase in the Company's working approximately 18:1. capital position was due to the Boards decision to accumulate cash to repay the money in the Company's general account for the benefit of the common shareholders. These monies were spent in 1998 to purchase oil and gas assets for the benefit of the Preferred B shareholders. In 2001, the Company intends to resume purchasing oil and natural gas leases rather than continue to accumulate cash. However this may be modified if oil and natural properties are too high priced to be purchased using the Company's criteria. The Company has no current bank or other debt.

At December 31, 1999, the Company's current assets totaled \$108,506 compared to current liabilities of \$17,809. This compared to current assets of \$52,590 at December 31,1998, and current liabilities of \$50,724. This increase in the Company's working capital position was due to the paying off of the Company's note in 1999 and the increased production from the natural gas wells which were purchased in 1998 using a significant portion of the Company's cash and a Bank Note. This cash was utilized to purchase oil and gas assets in 1998 which were pledged to the preferred B stock.

At December 31, 1998, the Company's current assets totaled \$52,590 and its current liabilities totaled \$50,724 for a working capital position of \$1,866. This drastic decrease in the Company's working capital position in 1998 was due to the use of cash to purchase the six natural gas wells, and the short term borrowing of \$90,000. The final payment on this debt was made in March 1999. The drop in oil and natural gas prices resulted in the Company depleting its cash resources to a greater extent than anticipated by management.

Because the Company's revenues are based primarily on the commodity price of oil and natural gas, and, because the Company does not have significant operating expenses, inflation, generally, is favorable to the Company.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

See index to financial statements, financial statement schedules, and supplemental information, beginning with Page 24 (F-1) hereof.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Identification of Directors, Officer and Significant Employees.

The Croff Board consists of Gerald L. Jensen, Dilworth A. Nebeker, Richard H. Mandel, Edwin W. Peiker, and Julian D. Jensen. Each director will serve until the next annual meeting of shareholders, or until his successor is duly elected and qualified. The following is provided with respect to each officer and director of the Company as of March 1, 2001.

GERALD L. JENSEN, 61, PRESIDENT AND DIRECTOR

President of Croff Oil Company since October 1985. Mr. Jensen has been an officer and director of Jenex Petroleum Corporation, a private oil and gas company for over ten years, and an officer and director of other Jenex companies. In 2000, Mr. Jensen became Chairman of Provisor Capital Inc., a private finance company. Mr. Jensen was a director of Pyro Energy Corp., a public company (N.Y.S.E.) engaged in coal production and oil and gas, from 1978 until the Company was sold in 1989. Mr. Jensen is also an owner of private real estate development, and oil and gas companies.

RICHARD H. MANDEL, JR., 71, DIRECTOR

Mr. Mandel has been a director of Croff Enterprises, Inc. since 1986.

Since 1982, Mr. Mandel has been President and a Board Member of American Western Group, Inc., an oil and gas producing company in Denver, Colorado. From 1977 to 1984, he was President of Universal Drilling Co., Denver, Colorado.

#### DILWORTH A. NEBEKER, 60, DIRECTOR

Mr. Nebeker served as President of Croff from September 2, 1983 to June 24, 1985, and has been a director of Croff since December 1981. He has been a lawyer in private practice for the past ten years. Prior thereto, he was a lawyer employed by Tosco Corporation, a public corporation, from 1973 to 1978. He was a lawyer with the Securities and Exchange Commission from 1967 to 1973.

EDWIN W. PEIKER, JR., 69, DIRECTOR AND SECRETARY Mr. Peiker was President of Royal Gold, Inc., from 1988 through

1991, and continues to be a director. Since 1986, Mr. Peiker has been a Vice President and Director of Royal Gold, Inc., a public company engaged in gold exploration and mining activities. Prior thereto he was involved in private investments in oil and gas exploration and production. Mr. Peiker was employed in responsible positions with AMAX, Inc., a public corporation, from 1963 to 1983.

JULIAN D. JENSEN, 53, DIRECTOR

Mr. Jensen is the brother of the Company's president and has served as legal counsel to the Company for the past eight years. Mr. Jensen has practiced law, primarily in the areas of corporate and securities law, in Salt Lake City, Utah, since 1975. Mr. Jensen is currently associated with the firm of Jensen, Duffin, Carman, Dibb & Jackson, which acts as legal counsel for the Company.

The Company has no knowledge of any arrangements or understandings between directors or any other person pursuant to which any person was or is to be nominated or elected to the office of director of the Company.

#### ITEM 11 EXECUTIVE COMPENSATION

#### Remuneration

During the fiscal year ended December 31, 1999, there were no officers, employees or directors whose total cash or other remuneration exceeded \$80,000.

Summary Compensation Table 2000 Compensation Gerald L. Jensen, President. (No other executive salaries)

> Long Term Compensation

Annual Compensation Awards Payouts

Name and Prin, . Yr.Salary Bonus Other Restricted Number Position Annual Stock Term Shares 0ther Comp Awards Covered Incet .Cpmp. bγ Plan Option Payout Grant 20,000 2000 \$54,000 \$0 \$0 \$21,000(2) Gerald L. \$0 1,620(1)Jensen Pfd. B President and Chairman Gerald L. 1999 \$51,000 \$0 \$0 \$0 Jensen President and Chairman \$0 \$0 1998 \$52,000 \$0 \$0 \$0 \$1,620(1) Gerald L. Jensen President and Chairman

- (1) Company IRA Contribution
- (2) The preferred B warrants were added to existing common warrants in 1996.

Gerald L. Jensen is employed part time as the President and C.E.O. of Croff Enterprises, Inc.

Directors, excluding the President, are not paid a set salary by the Company, but are paid \$350 for each half-day board meeting and \$500 for each full-day board meeting.

Proposed Remuneration:

During the current fiscal year, the Company intends to compensate outside directors at the rate of \$350 for a half day meeting and \$500 for a full day meeting.

Based on the proposed remuneration, for the fiscal year ending December 31, 2001, no officer or director shall receive total cash remuneration in excess of \$60,000.

Options, Warrants or Rights

Directors were authorized and issued stock warrants in 1991,

that essentially provide each director a warrant to purchase 10,000 shares of the Company's stock at \$1.00 per share through 1995. The President's warrant is for 20,000 shares. The warrants to purchase stock were extended for four more years at the Board of Directors meeting on November 1, 1995. The warrants were again extended for two years to expire December 31, 2001. In 1996, the warrants were modified to include an equal number of Preferred B shares for each common share grantor. During 1999, warrants to purchase 10,000 shares were exercised. In 2000 no warrants were exercised.

Officers and Directors Warrants and Compensation (2000)

#### Preferred B share warrants:

	Warrant to	Terminati	on Exe	rcise Current Value	Director Compensation
	Buy	Date	Price	(Estimate	)1)(2)
	10,000				
Directors Excluding President):	each shares	12/31/01	\$ 0	\$ 10,500	(See chart below)
President:	20,000 Shares	12/31/01	\$ 0	\$ 21,000	(See chart below)

(1)Director's Preferred B share cost of \$1 per common share includes a Preferred B share so this cost is shown under common share option, as is Director's pay.

#### Common Share warrants:

	Warrant to Buy	Termination Date	Exercise Price	Va.	rrent lue stimate) (1)	Director Compensation (2)
Directors each (Excluding President):	10,000 Shares	12/31/01	\$1.00	\$	Θ	\$ 1,050
President:	20,000 Shares	12/31/01	\$1.00	\$	0	\$ 53,625

- (1)Based on a current share price of \$1.05 for Preferred B shares and \$1.00 for common shares for a total estimated value of \$2.05, over option price of \$1.00 per share. There is no market for the warrants and an extremely limited market for both common and Preferred B shares.
- (2)Director compensation based on holding three one half day meetings per year.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

(b) Security Ownership of Certain Beneficial Owners and Management

The following table sets forth the beneficial ownership of Common stock of the Company as of December 31, 2000, by (a) each person who owned of record, or beneficially, more than five percent (5%) of the Company's \$.10 par value common stock, its common voting securities, and (b) each director and nominee and all directors and officers as a group.

Shares of	Percentage of	Shares of	Percentage
Common Stock	Class of Common	Perferred B	of Class B
0wned	Common	Stock Owned	Perferred
Beneficially	Stock	Beneficially	Stock

Jensen
Development Co. 132,130(1) 22.93% 132,130 23.98%
621 17th Street,
Suite 830
Denver, Co.80293

Gerald L Jensen 621 17th Street, Suite 830 Denver, Co.80293	81,215 (2)	14.09%	100,892	18.31%
Edwin W. Peiker, Jr. 550 Ord Drive Boulder,Co.80401	14,000(2)	2.43%	14,000	2.54%
Dilworth A. Nebeker 201 EastFigueroa Santa Barbara, California 93101	2,900 St.	. 50%	2,900	. 53%
Richard H. Mandel, Jr. 3333E. Florida #94 Denver, Co.80210	10,100 (2)	1.75%	16,202	2.94%
Julian D.Jensen 311 South State Street, Suite 386 Salt Lake City, Utah 84111	46,532 (2)(3)	8.07%	46,532	8.45%
Directors as a Gr	oup 286,877	49.8%	312,656	56.75%

- (1) Jensen Development Company is primarily owned by Gerald L. Jensen.
- (2) Includes a warrant to purchase 10,000 shares of the Company's common stock at \$1.00 per share, expiring December 31, 2001. This warrant also includes the right to 10,000 Preferred B shares, at no additional cost. Mr. Gerald L. Jensen's warrant is for 20,000 shares. On November 1999, the warrant of Dan Nebeker, which had been assigned to Gerald L. Jensen, was exercised.
- (3) Includes shares held in Jensen Family Trust (31,532) in which Julian D. Jensen is the Trustee and approximate 43% beneficial owner. Mr. Gerald L. Jensen holds an approximate 38% beneficial interest in these Trusts.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The Company currently is in an office sharing arrangement with Jenex Petroleum Corporation, hereafter "Jenex", a company formerly owned 50% by the President, Gerald L. Jensen, which in 1998 was acquired 100% by Mr. Jensen. Jenex provides offices, phones, office supplies, computers, photocopier, fax, and all normal and customary office services. In addition, the Company shares an accountant and two assistant secretaries who are paid by Jenex also provides assistance from a geologist. currently reimburses Jenex \$2,000 per month for these expenses. These arrangements were entered into in order to reduce the Company's overhead. The Company is currently continuing this arrangement on a month-to-month basis. During 2000, provided similar services to Jenex Operating Company, Jenex Acquisition Company, and Jenex Operating Company of Texas, companies in which the President indirectly owns a 50% interest. In the opinion of management, the amounts paid by Croff to Jenex for the personnel, office, equipment use, and other services are below the cost for such items if independently obtained.

The Company retains the legal services of Jensen, Duffin, Carman, Dibb & Jackson. Julian Jensen, a director, as a professional corporation, is part of this association. Legal fees paid to this law firm for the years ending 2000, 1999, and 1998 are, \$2,375, \$329 and \$525, respectively.

Effective April 1, 1998, the Company purchased six working interests in Oklahoma natural gas wells from St. James Oil Ltd. a company owned by a brother of the Company's President. The price of \$208,000 was slightly less than an unaffiliated parties offer, to St. James Oil Ltd. which offer, however, included the third party taking over operations from Jenex. As part of this transaction, Gerald Jensen, the Company's President, purchased the

one half ownership of Jenex which he did not already own, and Jenex then retained operations of these wells, but agreed to rebate to Croff \$150 of the operating fees per well, each month, or a total of \$900 per month as long as Jenex operated the wells and Croff retained its interest. Croff then agreed to purchase the wells for \$208,000. This acquisition was approved by the Board of Directors in March 1998, with the President abstaining from the vote.

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

(a)(1) Financial Statements. See index to financial statements, financial statement schedules, and supplemental information as referenced in Part II, Item 8, and the financial index on Page F-1 hereof. These reports are attached as Exhibits and are incorporated herein.

Reports on Form 8-K

None

Exhibit Index

Report of Independent Certified Public Accountants

Note Agreement with Union Bank

Croff Purchase Agreement

Assignment of Oil, Gas, and Mineral Lease SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on behalf by the undersigned, thereunto duly authorized.

**REGISTRANT:** 

CROFF ENTERPRISES, INC.

Date: March 25, 2001

Jensen

By: /S/Gerald L.

Gerald L. Jensen, President, Chief Executive Officer

Date: March 25, 2001

Licholat

By: /S/ Beverly

Beverly Licholat, Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the date indicated.

Date: March 25, 2001

Jensen

By: /S/Gerald L.

Gerald L. Jensen, President

Date: March 25, 2001

By: /S/ Richard H.

Mandel

Richard H. Mandel, Jr.,

Director

Date: March 25, 2001

By: /S/ Edwin Peiker Edwin Peiker, Jr., Director

Date: March 25, 2001

By: /S/ Dilworth A.

Nebeker

Dilworth A. Nebeker, Director

Date: March 25, 2001

By: /S/ Julian D.

С

#### CROFF ENTERPRISES, INC.

#### FINANCIAL STATEMENTS

December 31, 1999 and 2000

## WITH REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

# CROFF ENTERPRISES, INC. INDEX TO FINANCIAL STATEMENTS, SCHEDULES AND SUPPLEMENTAL INFORMATION

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I.	Financial Statements		
	Report of Independent Certified Public Accountants		F-2
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	Statement of Operations - years ended December 31, 1998, 1999 and 2000		F-5
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#### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors and Stockholders Croff Enterprises, Inc.

We have audited the balance sheet of Croff Enterprises, Inc. at December 31, 1999 and 2000, and the related statements of operations, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Croff Enterprises, Inc. as of December 31, 1999 and 2000, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2000, in conformity with generally accepted accounting principles.

Denver, Colorado March 17, 2001

CAUSEY DEMGEN & MOORE INC.

# CROFF ENTERPRISES, INC. BALANCE SHEET December 31, 1999 and 2000

#### ASSETS

	1999	2000
Current assets:		
Cash and cash equivalents	\$ 57,716	,
Marketable equity securities	4,375	6,125
Accounts receivable:	10.015	00 010
Oil and gas purchasers	•	88,242
Refundable income taxes	2,500	3,500
Total current assets	100 506	289,501
Total current assets	100,500	209,501
Oil and gas properties, at cost,		
successful efforts method:		
Proved properties (Note 3)	628.560	611,960
Unproved properties	•	97,102
	•	709,062
Less accumulated depletion and depreciation	(336,006)	(370,391)
Net property and envisore	200 656	000 674
Net property and equipment	389,656	338,671
	\$498,162	\$628,172
	=======	=======

# CROFF ENTERPRISES, INC. BALANCE SHEET December 31, 1999 and 200

#### LIABILITIES AND STOCKHOLDERS' EQUITY

	1999	2000
Current liabilities:		
Accounts payable	\$ 14,451	\$ 10,838
Accrued liabilities (Note 3)	3,358	5,368
Total current liabilities	17,809	16,206
Stockholders' equity (Note 4):		
Class A preferred stock, no par value;		
5,000,000 shares authorized, none issued Class B preferred stock, no par value;	-	-
1,000,000 shares authorized, 500,659 shares		
issued and outstanding (1999 and 2000)	350,359	475,359
Common stock, \$.10 par value; 20,000,000 shares		
authorized, 589,143 shares issued and outstanding (1999 and 2000)	58 91 <i>4</i>	58,914
Capital in excess of par value		415,797
Accumulated deficit	(386,821)	(255, 153)
	563,249	694,917
Less treasury common stock at cost, 62,828 shares		
(1999) and 62,883 shares (2000)	(82,896)	(82,951)
Total stockholders' equity	480,353	611,966
	\$498,162	\$628,172
	=======	======

# CROFF ENTERPRISES, INC. STATEMENT OF OPERATIONS For the Years ended December 31, 1998, 1999 and 2000

	1998	1999	2000
Revenue: Oil and gas sales (Note 7) Gain (loss) on disposal of oil and gas	\$193,971	\$214,190	\$368,022
propertiés Other income	(3,088) 7,505	2,563 1,552	(5,623) 6,970
Total revenue	198,388	218,305	369,369
Costs and expenses:    Lease operating expense and production taxes    General and administrative (Note 3)    Rent expense - related party (Note 3)    Depreciation and depletion    Interest    Write down of coal investment (Note 2)	75,467 19,200 39,577	66,532 68,264 19,200 48,665 395 2,819	86,745 19,200
Total costs and expenses	213,970	205,875	237,701
Net income (loss) (Note 5)	(15,582)	12,430	131,668
Net income (loss) applicable to preferred stock (Note 4)	(10,582)	14,000	125,000
Net income (loss) applicable to common shareholders		\$ (1,570) ======	•
Basic and diluted net income (loss) per common share (Note 6)		\$ (*) ======	

\* - less than \$.01 per share

# CROFF ENTERPRISES, INC. STATEMENT OF STOCKHOLDERS' EQUITY For the Years ended December 31, 1998, 1999 and 2000

	Preferred Shares	d stock Amount	Common Shares		Capital in excess of par value	Treasury stock	Accumulated deficit
Balance, December 31, 1997	516,505	\$364,328	579,143	\$ 57,914	\$542,215	\$(82,896)	\$ (383,669)
Purchase and retirement of 25,646 shares of preferred stock	(25,646)	(24,187)	-	-	-	-	-
Net loss for the year ended December 31, 1998	-	-	-	-	-	-	(15,582)
Preferred stock reallocation (Note 4)	-	(10,582)	-	-	10,582	-	-
Balance, December 31, 1998	490,859	329,559	579,143	57,914	552,797	(82,896)	(399,251)
Stock warrants exercised	10,000	7,000	10,000	1,000	2,000		
Purchase and retirement of shares of preferred stock	(200)	(200)	-	-	-	-	-
Net loss for the year ended December 31, 1999	-	-	-	-	-	-	12,430
Preferred stock reallocation (Note 4)	-	14,000	-	-	(14,000)	)	-
Balance, December 31, 1999	500,659	350,359	589,143	58,914	540,797	(82,896)	(386,821)
Purchase of 55 shares of treasury stock	-	-	-	-	-	(55)	-
Net income for the year ended December 31, 2000	-	-	-	-	-	-	131,668
Preferred stock reallocation (Note 4)	-	125,000	-	-	(125,000)	) - 	-
Balance, December 31, 2000	500,659 =====	\$475,359 ======	589,143 ======	\$ 58,914 ======	•	\$(82,951) ======	\$(255,153) ======

## CROFF ENTERPRISES, INC. STATEMENT OF CASH FLOWS For the Years ended December 31, 1998, 1999 and 2000

		1999	2000
Cash flows from operating activities: Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by	\$(15,582)	\$12,430	\$131,668
operating activities: Depreciation and depletion (Gain) loss on disposal of properties (Gain) loss on marketable equity	39,577 3,088	48,665 (2,563)	
securities Loss on write down of investment Other items net		(1,250) 2,819	
Change in assets and liabilities: Accounts receivable Accounts payable Accrued liabilities	(5,419) 14,912 5,460	(11,244) 4,383 (4,707)	(45,327) (3,613) 2,010
Total adjustments	60,180	36,103	2,305
Net cash provided by operating activities	44,598	48,533	133,973
Cash flows from investing activities: Purchase of oil and gas interests Proceeds from sale of marketable	(211,369)		-
equity securities Distributions from coal investment	15,000 -	8,458 	-
Net cash provided by (used in) investing activities	(196,369)	8,458	-
Cash flows from financing activities: Exercise of stock warrant Purchase of preferred stock Purchase of treasury stock Proceeds from note payable Repayment of note payable	- 90 . 000	10,000 (200) - (23,369)	(55)
Net cash used in financing activities	(818)	(13,569)	
Increase (decrease) in cash	(152,589)	43,422	133,918
Cash and cash equivalents at beginning of year	166,883	14,294	57,716
Cash and cash equivalents at end of year	\$ 14,294 ======	\$ 57,716 ======	\$191,634 ======

Supplemental disclosure of cash information:

During the years ended December 31, 1998, 1999 and 2000, the Company paid cash for interest in the amount of \$5,745, \$395 and \$0, respectively.

#### 1. Summary of significant accounting policies

Croff Enterprises, Inc. (the Company) is engaged primarily in the business of oil and gas exploration and production, primarily through ownership of producing leases and perpetual mineral interests in Oklahoma, Utah, Colorado and New Mexico, and acquisition of oil and gas leases.

#### Use of estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair value of financial instruments:

The carrying amount of cash and cash equivalents is assumed to approximate fair value because of the short maturities of those instruments.

#### Marketable equity securities:

The Company has adopted Statement of Financial Accounting Standards No. 115, Accounting for Certain Investments in Debt and Equity Securities, which provides for reporting certain equity securities at fair value, with unrealized gains and losses included in earnings. The aggregate cost of marketable equity securities was \$3,810 at December 31, 1999 and 2000, respectively.

#### Accounts receivable:

The Company considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

#### Oil and gas property and equipment:

The Company follows the "successful efforts" method of accounting for its oil and gas properties. Under this method, all property acquisition costs and costs of exploratory and development wells are capitalized when incurred, pending determination of whether the well has proven reserves. If an exploratory well does not result in reserves, the capitalized costs of drilling the well, net of any salvage, are charged to expense. The costs of development wells are capitalized, whether the well is productive or nonproductive.

#### Summary of significant accounting policies (continued)

The Company annually evaluates the net present value of future cash flows, by lease, and records a loss if necessary, when net book value exceeds projected discounted cash flow. The acquisition costs of unproved properties are assessed periodically to determine whether their value has been impaired and, if impairment is indicated, the costs are charged to expense.

Geological and geophysical costs and the costs of carrying and retaining undeveloped properties (including delay rentals) are expensed as incurred. Capitalized costs are amortized on a units-of-production method based on estimates of proved developed reserves.

#### Income taxes:

The provision for income taxes is based on earnings reported in the financial statements. Deferred income taxes are provided using a liability approach based upon enacted tax laws and rates applicable to the periods in which the taxes become payable.

#### Coal investment:

The investment was initially recorded at cost. Revenues and distributions are recorded using the cost recovery method (see Note 2).

#### Cash equivalents:

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Concentrations of credit risk:

Financial instruments which potentially subject the Company to concentrations of credit risk consist principally of cash, cash equivalents and trade receivables. The Company places its cash with high quality financial institutions. At times during the year, the balance at any one financial institution may exceed FDIC limits.

#### Coal investment

In March 1995, the Company purchased a 2% interest in a limited liability company (LLC) in exchange for \$100,000, \$50,000 of which was borrowed by the Company pursuant to a one year 10.5% bank loan, guaranteed by the Company' president. The loan was repaid during 1996. The LLC acquired a mortgage note on a coal mine in Indiana, and the Company had an option to acquire a 2% interest in the mine for a nominal payment.

#### 2. Coal investment (continued)

In December 1995, the major purchaser of coal from the mine, a utility, canceled the contract. In January 1996, creditors of the coal mine filed an involuntary petition under Chapter 7 of the Bankruptcy Code which, upon motion of the mining company was converted to a case under Chapter 11 of the Bankruptcy Code. The operations at the mine have subsequently been shut down and the assets were being liquidated while the LLC sued the utility. In July 1997, the trial court ruled against the LLC. As a result, the Company recorded a write down of \$62,000 in 1997, and an additional \$5,000 in 1998, to adjust its carrying value of the investment to the estimated liquidation value of cash, land and equipment remaining. During 1999, the Company received a final payment of \$8,458, and wrote-off the remaining balance of \$2,819.

#### 3. Related party transactions

The Company retains the services of a law firm in which a partner of the firm is a director of the Company. Legal fees paid to this firm for the years ended December 31, 1998, 1999 and 2000 amounted to \$525, \$329 and \$2,375, respectively.

The Company has a month-to-month agreement with an affiliated company to provide for office services and subleased office space for \$1,600 per month through December 31, 2000 and increasing to \$2,000 per month on January 1, 2001. Accrued liabilities at December 31, 1999 and 2000 include \$1,600 due to the affiliated company pursuant to this agreement.

Purchase of proved oil and gas properties:

On April 7, 1998, the Company purchased certain working leasehold interests in oil and gas wells in Oklahoma, from an affiliated company, for cash in the amount of \$208,000. Another affiliated entity is the operator of these wells, and has offered to offset the Company's lease operating expenses on these wells in the amount of \$150 per month per well (an aggregate of \$900 per month) for as long as the Company owns the wells. In October 1998, this amount was increased to \$180 per month per well (an aggregate of \$1,080 per month). In January 2000, the offset was returned to the original \$900 per month aggregate (\$150 per well). During the years ending December 31, 1998, 1999 and 2000, \$4,860, \$10,720 and \$10,800, respectively, has been offset against lease operating expense, in this manner.

#### 1. Stockholders' equity

On November 1, 1991, the Company's shareholders approved the issuance of warrants to purchase 60,000 shares of the Company's common stock at \$1.00 per share to members of the Company's Board of Directors. In conjunction with the issuance of Class B Preferred stock in 1996, the warrants were modified to provide one share of common and one share of Class B Preferred at \$1.00. During 1999, the warrants were extended and are exercisable at any time through December 31, 2001. The warrants must be exercised for not less than 5,000 shares at any time of exercise. As of December 31, 2000, warrants to purchase 10,000 common shares and 10,000 preferred shares have been exercised.

The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards No. 123 "Accounting for Stock-Based Compensation". Accordingly, no compensation cost has been recognized for the warrants. Had compensation costs for the Company's warrants been determined based on the fair value at the extension date consistent with the provision of SFAS No. 123, the Company's net earnings and earnings per share would not be materially different from the amounts recorded on the accompanying statement of operations for the year ended December 31, 1998 and 2000; however, for 1999, the Company's net earnings would decrease by \$50,000 to a loss of \$(37,570) or \$(.10) per share. The fair value is estimated on the date the warrants were extended in 1999 using the Black-Scholes option pricing model, using an expected life of 2 years, a risk-free interest rate of 6.29% and expected volatility of 28%.

On February 28, 1996, the shareholders of the Company approved the creation of 5,000,000 authorized Class A Preferred shares and 520,000 authorized Class B Preferred shares. In June 2000, the Company approved the increase in the authorized Class B Preferred stock to 1,000,000 shares.

The Class A Preferred stock was authorized for possible future capitalization and funding purposes of the Company and has not yet been designated as voting or non-voting. Presently, there are no plans or intentions to issue these shares.

The Class B Preferred stock was authorized to protect the existing perpetual mineral interests and other oil and gas assets of the Company for the benefit of existing stockholders while the Company pursues other business ventures. In October 1996, the Company issued to its common shareholders one share of Class B Preferred stock for every share of common stock held which totaled 516,505 shares. The Class B Preferred stock has no par value and limited voting privileges. The Class B Preferred stockholders are entitled exclusively to all dividends, distributions, and other income which are based directly or indirectly on the oil and natural gas assets of the Company. In addition, in the event of liquidation, distribution or sale of the Company, the Class B Preferred stockholders have an exclusive preference to the net asset value of the natural gas and oil assets over all other classes of common and preferred stockholders.

#### Stockholders' equity (continued)

The value of the Class B Preferred shares was originally based on the book value of the oil and gas assets at December 31, 1996. Effective December 31, 1997, the Company's board of directors approved an allocation of oil and gas assets to the preferred shares totaling \$364,328. Subsequent to December 31, 1997, net oil and gas income after operating expenses and applicable general and administrative expense is allocated to the Class B Preferred shares.

During 1998, 1999 and 2000, the Company conducted a clearing house where it brought together certain buyers and sellers of its Class B Preferred stock, which is not otherwise traded. At the conclusion of the trading period in 1998, one large purchaser was unable to complete its intended purchases, due to lack of financing. The Board of Directors determined to purchase and retire 25,646 shares. In 1998, the Company completed the purchase of 25,646 shares of the Class B Preferred stock for the cash in the amount of \$24,187, which reduced the issued and outstanding Class B Preferred shares. In 1999, the Company acquired 200 shares of the Class B Preferred stock for cash of \$200, and issued 10,000 shares upon exercise of stock warrants, resulting in a balance of 500,659 shares at December 31, 1999 and 2000.

#### Income taxes

At December 31, 2000, the Company had net operating tax loss carry-forwards of approximately \$69,000, which, if not used, will expire as follows:

Year of expiration	Amount
2001	\$23,000
2018	46,000
	\$69,000

In addition, the Company has a depletion carryover of approximately \$512,000\$ which has no expiration date.

The Company did not record an income tax provision for the years ended December 31, 1998, 1999 or 2000 due to the utilization of a tax loss carryforward. The recognized tax benefit of the utilized carryforward was approximately \$1,000 and \$34,000 respectively, for the years ended December 31, 1999 and 2000. The Company has a financial statement loss carryover of approximately \$255,000 remaining at December 31, 2000. The difference in financial statement and tax return loss carryovers is principally the difference in the timing of deducting intangible drilling costs.

#### 5. Income taxes (continued)

As of December 31, 1999 and 2000, total deferred tax assets, liabilities and valuation allowance are as follows:

	\$ -	\$ -
Valuation allowance	(145,000)	(95,000)
Deferred tax liabilities	(56,000)	· -
carryforwards	\$201,000	\$ 95,000
Deferred tax assets resulting from loss		
	1999	2000

#### 6. Basic and diluted income (loss) per common share

Basic income (loss) per common share information is based on the weighted average number of shares of common stock outstanding during each year, approximately 517,000 shares in 1998, 518,000 shares in 1999 and 526,000 shares in 2000. Outstanding warrants are not dilutive in any of the periods presented.

#### 7. Major customers

Customers which accounted for over 10% of revenues were as follows for the years ended December 31, 1998, 1999 and 2000:

	1998	1999	2000
Oil and gas:			
Customer A	13.9%	10.0%	11.0%
Customer B (related party)	21.0%	26.9%	28.9%
Customer C	10.4%	13.2%	13.2%

In November, 1982, the Financial Accounting Standards Board issued and the SEC adopted Statement of Financial Accounting Standards No. 69 (SFAS 69) "Disclosures about Oil and Gas Producing Activities". SFAS 69 requires that certain disclosures be made as supplementary information by oil and gas producers whose financial statements are filed with the SEC. These disclosures are based upon estimates of proved reserves and related valuations by the Company. No attempt is made in this presentation to measure "income" from the changes in reserves and costs.

The standardized measure of discounted future net cash flows relating to proved reserves as computed under SFAS 69 guidelines may not necessarily represent the fair value of Croff's oil and gas properties in the market place. Other factors, such as changing prices and costs and the likelihood of future recoveries differing from current estimates, may have significant effects upon the amount of recoverable reserves and their present value.

The standardized measure does not include any "probable" and "possible" reserves which may exist and may become available through additional drilling activity.

The standardized measure of discounted future net cash flows is developed as follows:

- Estimates are made of quantities of proved reserves and the future periods during which they are expected to be produced based on year-end economic conditions.
- 2. The estimated future production of proved reserves is priced on the basis of year-end prices except that future prices of gas are increased for fixed and determinable escalation provisions in contracts (if any).
  - . The resulting future gross revenue streams are reduced by estimated future costs to develop and produce the proved reserves, based on year-end cost and timing estimates.
- 4. A provision is made for income taxes based upon year-end statutory rates. Consideration is made for the tax basis of the property and permanent differences and tax credits relating to proved reserves. The tax computation is based upon future net cash inflow of oil and gas production and does not contemplate a tax effect for interest income and expense or general and administrative costs.
- 5. The resulting future net revenue streams are reduced to present value amounts by applying a 10% discount factor.

#### (continued)

Changes in the standardized measure of discounted future net cash flows are calculated as follows:

- 1. Acquisition of proved reserves is based upon the standardized measure at the acquisition date before giving effect to related income taxes.
- Sales and transfers of oil and gas produced, net of production costs, are based upon actual sales of products, less associated lifting costs during the period.
- 3. Net changes in price and production costs are based upon changes in prices at the beginning and end of the period and beginning quantities.
- Extensions and discoveries are calculated based upon the standardized measure before giving effect to income taxes.
- 5. Purchase of reserves are calculations based on increases from the Company's acquisition activities.
- 6. Revisions of previous quantity estimates are based upon quantity changes and end of period prices.
- 7. The accretion of discount represents the anticipated amortization of the beginning of the period discounted future net cash flows.
  - Net change in income taxes primarily represents the tax effect related to all other changes described above and tax rate changes during the period.

All of the Company's oil and gas  $\mbox{ producing }$  activities  $\mbox{ are in the United States.}$ 

#### Oil prices

8.

During the year ended December 31, 2000, both crude oil and natural gas prices increased. The ultimate amount and duration of oil and gas price fluctuations and their effect on the recoverability of the carrying value of oil and gas properties and future operations is not determinable by management at this time.

#### RESULTS OF OPERATIONS FOR PRODUCING ACTIVITIES

The results of operations for oil and gas producing activities, excluding capital expenditures, corporate overhead and interest costs, are as follows for the years ended December 31, 1998, 1999 and 2000:

	1998	1999 	2000
Revenues	\$193,971	\$214,190	\$368,022
Lease operating costs Production taxes Depletion and depreciation	52,679 16,302 39,577	42,829 23,703 48,665	61,202 26,719 43,835
Income tax expense	108,558	115,197 -	131,756 -
Results of operations from producing activities (excluding corporate			
overhead and interest expense)	\$ 85,413 ======	\$ 98,993 ======	\$ 236,266 ======

#### STANDARDIZED MEASURE OF DISCOUNTED FUTURE NET CASH FLOWS AND CHANGES THEREIN RELATING TO PROVED OIL AND GAS RESERVES

	Year ended December 31, 1998 1999 2000					
Future cash inflows Future production and development costs		\$1,777,000 (428,000)	(434,000)			
	1,040,000	1,349,000	2,073,000			
Future income tax expense	-		-			
Future net cash flows	1,040,000	1,349,000	2,073,000			
10% annual discount for estimated timing of cash flows	(365,000)	(473,000)	(832,000)			
Standardized measure of discounted future net cash flows	\$ 675,000 =====	\$ 876,000 ======	\$1,241,000 ======			
The following are the principal sources of change in the standardized measure of discounted future net cash flows:						
Beginning balance	\$ 759,000	\$ 675,000	\$ 876,000			
Evaluation of proved undeveloped reserves, net of future production and development costs  Purchase of proved reserves  Sales and transfer of oil and gas produced, net of production costs  Net increase (decrease) in prices and costs Extensions and discoveries  Revisions of previous quantity estimates  Accretion of discount  Net change in income taxes  Other	211,000 (166,000) (151,000) 12,000 8,000 10,000	(214,000) 406,000 - (10,000) 10,000 - -	(280,000) 695,000 20,000 154,000 (236,000)			
Ending balance		\$ 876,000 =====				

## PROVED OIL AND GAS RESERVE QUANTITIES (All within the United States)

	Oil reserve (bbls.)	Gas reserve (Mcf.)	S
Balance, December 31, 1997	51,951	314,766	
Revisions of previous estimates Purchase of reserves	- 1,522	3,000 171,981	
Extensions, discoveries and other additions Production	(5, 278)	(65,673)	
		404.074	
Balance, December 31, 1998	49,298	424,074	
Revisions of previous estimates Production		(74,300)	
Balance, December 31, 1999	41,584	485,051	
Revisions of previous estimates Extensions, discoveries and other additions	2,660 800	46,000 10,198	
Production	(4,900)	(71,500)	
Balance, December 31, 2000	40,144 =====	469,749 =====	
Proved developed reserves			
December 31, 1998		410,651	
December 31, 1999 December 31, 2000	30,944 31,099	473,728 460,124	
Costs incurred in oil and gas producing active 31, 1998, 1999, 2000 are as follows:	vities for the	e years ended	December
or, rose, rose, rose are as refrener	1998 	1999 	2000
Property acquisition, exploration and development costs capitalized	\$211,369	\$ - :	\$ -
Production costs Depletion and depreciation		66,532 48,665	87,921
population and achieveration	55,511	<del>-</del> 0,000	<del>4</del> 0,000