

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): January 9, 2017

**TherapeuticsMD, Inc.**

(Exact Name of Registrant as Specified in its Charter)

**Nevada**

(State or Other  
Jurisdiction of Incorporation)

**001-00100**

(Commission File Number)

**87-0233535**

(IRS Employer  
Identification No.)

6800 Broken Sound Parkway NW, Third Floor  
Boca Raton, FL 33487

(Address of Principal Executive Office) (Zip Code)

Registrant's telephone number, including area code: (561) 961-1900

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 7.01. Regulation FD Disclosure.**

TherapeuticsMD, Inc. is furnishing as Exhibit 99.1 to this Current Report on Form 8-K an investor presentation which will be used, in whole or in part, and subject to modification, on January 9, 2017 and at subsequent meetings with investors or analysts.

The information in this Current Report on Form 8-K (including the exhibit) is being furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be “filed” for the purpose of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor will any of such information or exhibits be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, except as expressly set forth by specific reference in such filing.

**Item 9.01. Financial Statements and Exhibits.**

(d) *Exhibits.*

<u>Exhibit Number</u>	<u>Description</u>
99.1	TherapeuticsMD, Inc. presentation dated January 2017.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 9, 2017

THERAPEUTICSMD, INC.

By: /s/ Daniel A. Cartwright  
Name: Daniel A. Cartwright  
Title: Chief Financial Officer

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## EXHIBIT INDEX

Exhibit Number	Description
99.1	<a href="#">TherapeuticsMD, Inc. presentation dated January 2017.</a>

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**TherapeuticsMD<sup>®</sup>**

**TXMD Overview**  
January 2017

TherapeuticsMD.com

THER-0086 1/17

# Forward-Looking Statements

This presentation by TherapeuticsMD, Inc. (referred to as “we” and “our”) may contain forward-looking statements. Forward-looking statements may include, but are not limited to, statements relating to our objectives, plans and strategies, as well as statements, other than historical facts, that address activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future. These statements are often characterized by terminology such as “believe,” “hope,” “may,” “anticipate,” “should,” “intend,” “plan,” “will,” “expect,” “estimate,” “project,” “positioned,” “strategy” and similar expressions and are based on assumptions and assessments made in light of our managerial experience and perception of historical trends, current conditions, expected future developments and other factors we believe to be appropriate.

Forward-looking statements in this presentation are made as of the date of this presentation, and we undertake no duty to update or revise any such statements, whether as a result of new information, future events or otherwise. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties, many of which may be outside of our control. Important factors that could cause actual results, developments and business decisions to differ materially from forward-looking statements are described in the sections titled “Risk Factors” in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q, as well as our current reports on Form 8-K, and include the following: our ability to maintain or increase sales of our products; our ability to develop, protect and defend our intellectual property; our ability to develop and commercialize our hormone therapy drug candidates and obtain additional financing necessary therefore; whether the company will be able to prepare a new drug application for its TX-001HR product candidate and, if prepared, whether the FDA will accept and approve the application; whether the FDA will approve the company’s new drug application for its TX-004HR product candidate and whether any such approval will occur by the PDUFA date; the length, cost and uncertain results of our clinical trials; potential adverse side effects or other safety risks that could preclude the approval of our hormone therapy drug candidates; our reliance on third parties to conduct our clinical trials, research and development and manufacturing; the availability of reimbursement from government authorities and health insurance companies for our products; the impact of product liability lawsuits; the influence of extensive and costly government regulation; the volatility of the trading price of our common stock; and the concentration of power in our stock ownership.

TX-004HR (Yuvvexy™), TX-001HR, TX-005HR, and TX-006HR are investigational drugs and are not approved by the FDA. This non-promotional presentation is intended for investor audiences only.

*PDF copies of press releases and financial tables can be viewed and downloaded at our website:  
[www.therapeuticsmd.com/pressreleases.aspx](http://www.therapeuticsmd.com/pressreleases.aspx).*

# TherapeuticsMD® (TXMD)



**Innovative women's health company** exclusively focused on developing and commercializing products for women throughout their life cycles



Drug candidate portfolio is built on **SYMBODA™** technology for the solubilization of bio-identical female hormones

TherapeuticsMD®

# Two Late Stage Women's Health Assets With Large Total Addressable Market Opportunities

	TX-004HR (Yuvvexy™)	TX-001HR
		
<b>Proposed Indication</b>	Moderate to Severe Dyspareunia, a Symptom of VVA, due to Menopause	Moderate to Severe Hot Flashes due to Menopause
<b>Condition Description</b>	VVA due to Menopause	Menopause
<b>Active Ingredients</b>	Bio-Identical 17 $\beta$ -Estradiol	Bio-Identical 17 $\beta$ -Estradiol + Bio-Identical Progesterone
<b>Form</b>	Vaginal softgel capsule	Oral softgel capsule
<b>Key Value Proposition</b>	Negligible systemic exposure, early onset of action, ease of use	Potential first and only bio-identical FDA-approved combination product
<b>Affected US Population</b>	32 million women <sup>1,2</sup>	36 million women <sup>3</sup>
<b>US TAM Opportunity</b>	>\$20B <sup>5</sup>	>\$25B <sup>4,5</sup>
<b>Status</b>	NDA submitted July 7, 2016 PDUFA target action date: May 7, 2017	Positive Phase 3 topline data NDA submission expected 3Q17

1) The North American Menopause Society. Management of symptomatic vulvovaginal atrophy: 2013 position statement of The North American Menopause Society. *Menopause*. 2013;20(9):888-902.

2) Gass ML, Cochrane BB, Larson JC, et al. Patterns and predictors of sexual activity among women in the hormone therapy trials of the Women's Health Initiative. *Menopause*. 2011;18(11):1160-1171.

3) Derived from U.S. Census data.

4) Based on pre-WHI annual scripts of FDA-approved HT products.

5) Based on market pricing of current FDA-approved HT products.



# Seasoned Management Team with a Proven Track Record of Commercial Execution



- Former U.S. Secretary of Health and Human Services (2001-2005)
- Holds multiple board memberships, including Centene and United Therapeutics
- 40-year public health career



- Former Chief Executive Officer and Chief Financial Officer of Shire PLC
- Former Vice President of Corporate Finance at AstraZeneca
- Holds multiple board memberships, including Chairman of Revance Therapeutics



- Former President and Chief Executive Officer of Boehringer Ingelheim (U.S.)
- Former EVP of Customer Marketing and Sales of U.S. Human Health at Merck
- Holds multiple board memberships, including Catalent



- Co-founded vitaMedMD in 2008
- Co-founded CareFusion (Sold to Cardinal Health in 2006)
- 22 years of experience in early stage healthcare company development



- Co-founded vitaMedMD in 2008
- 25 years of experience in healthcare/women's health
- Past OBGYN Department Chair - Boca Raton Regional Hospital, and
- Past ACOG Committee Member
- OBGYN - trained University of Pennsylvania



- Former Clinical Lead of Women's Health at Pfizer
- 15+ years of experience developing women's health products
- Reproductive endocrinologist & infertility specialist



- Co-founded CareFusion
- Held executive sales and operation management positions at McKesson, Cardinal and Omnicell
- 20+ years of operations experience



- Former CFO of American Wireless, Telegeography, and WEB Corp
- Participated in American Wireless/Arush Entertainment merger
- Former KPMG and PricewaterhouseCoopers accountant



- 25+ years of women's health pharmaceutical experience
- Product development leader for J&J, Wyeth, Aventis, and others
- Worked on development of Prempro®, Premphase®, and Estalis®



- 25+ years of pharmaceutical marketing, sales, and operations experience
- Led commercialization of anti-estrogens/estradiol, breast cancer, and ovarian cancer drugs



- 20+ years of commercial and marketing experience
- SVP of the Pfizer Consumer Healthcare Wellness Organization
- Commercial lead for sales and marketing of the Pfizer Women's Health Division
- Head of Global Innovation at Weight Watchers International



- 20+ years of experience in biopharma and consumer businesses
- SVP of BD at Paratek Pharmaceuticals
- VP and GM at Teva Pharmaceuticals
- Senior women's health positions at Bayer and Pfizer



**TX-001HR** | Combination  
Estrogen + Progesterone  
(E+P) Program

TherapeuticsMD®

# Menopause Overview

- **Menopause represents the natural life-stage transition when women stop having periods as the production of Estrogen (E) and Progesterone (P) decreases**
  - Average age of menopause 51 years<sup>1</sup>
  - Women may spend, on average, more than one-third of their lives in a hypoestrogenic state
- **May result in physical and emotional symptoms<sup>1</sup>**
  - Symptoms include hot flashes, night sweats, mood changes and vaginal dryness
  - Prolonged lack of estrogen can affect the bones, cardiovascular system, and increases risks for osteoporosis
- **Long history of Estrogen (E) and Progesterone (P) use**
  - Estrogen and Progesterone have been used for over 50 years as treatment
  - Estrogen to reduce symptoms and other long-term conditions
  - Progesterone to prevent thickening of the uterine wall<sup>2</sup>
    - Increased risk for endometrial hyperplasia/endometrial cancer if estrogen unopposed<sup>2</sup>

1] National Institutes of Health, National Institute on Aging, <https://www.nia.nih.gov/health/publication/menopause>, last accessed November 3, 2015.

2] International Journal on Women's Health, <http://www.ncbi.nlm.nih.gov/pmc/articles/PMC3897322/>

## TX-001HR Product Development Rationale

- **July 2002** - Women's Health Initiative (WHI) study showed that synthetic hormones in combination increased the risk of breast cancer, stroke, heart attack and blood clots
- Since the WHI, both women and healthcare providers have chosen unapproved, bio-identical hormones that are now cash pay over FDA-approved, synthetic hormones that are covered by insurance
- Today, patients have the choice between two second best therapies:
  - Unapproved, compounded bio-identical hormones that have not been proven safe and effective, or
  - FDA-approved, synthetic hormones

**TherapeuticsMD's goal is to deliver a best in class, bio-identical hormone therapy that is FDA-approved based on safety and efficacy and covered by insurance**

**TX-001HR Specifically Designed to Deliver This Unmet Medical Need**

# TX-001HR – Potential Best in Class VMS Therapy

	TX-001HR (If Approved)
Bio-Identical	✓
Single Dose Combination	✓
VMS Efficacy Data	✓
Endometrial Cancer Safety Data	✓
FDA-Approved	✓ <sup>1</sup>
Third-Party Reimbursement	✓ <sup>2</sup>

## Potential first and only:

- 1) Bio-identical combination
- 2) FDA-approved

## Dosing and Delivery

- Once-a-day Oral Softgel Capsule

## Addresses Unmet Medical Need

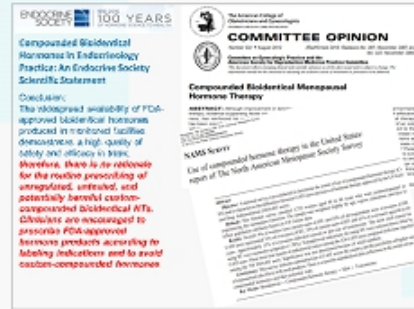
- First and only bio-identical combination of E2 and P4 product candidate
- Single dose option
- Positive Phase 3 Replenish trial safety and efficacy results
- Potential FDA-approval with insurance coverage

**Benefits to women, healthcare providers, and pharmacies**

1) NDA to be submitted  
2) Reimbursement anticipated if FDA-approved

# Medical Societies Discourage Prescribing of Compounded Bio-Identical Hormones

- **ACOG and ASRM Committee Opinion states compounded hormones may pose additional risks compared to FDA-approved products<sup>1</sup>**
  - Lack of efficacy and safety data
  - Lack of Good Manufacturing Practices (GMP)
  - Variable purity
  - Variable content uniformity
  - Variable potency (under/over dose)
  - Lack of stability
  - Unopposed E / Ineffective P leads to increased risk of endometrial hyperplasia / cancer



<sup>1</sup>) Committee on Gynecologic Practice and the American Society for Reproductive Medicine Practice Committee, Number 532, August 2012 (Reaffirmed 2014, Replaces No. 387, November 2007 and No. 322, November 2005).

## TX-001HR (if approved) - Healthcare Provider Benefits

- Provide clinically validated dose regimens
- Meet medical standards of care and society guidelines while reducing liability
- Eliminate risks of compounded hormone therapy
- Meet patient demands and reduce patient out-of-pocket costs via insurance coverage



## TX-001HR (if approved) - Pharmacy Benefits

- **2014** - Majority of major payors eliminated reimbursement of compounded medications
- **2017** - Average pre-tax profit per script of compounded bio-identical hormones is **\$3-\$5**

### Pharmacy benefits if TX-001HR is approved:

- Improve net margin per script vs compounded bio-identical hormones
- Meet patient and physician demand for bio-identical hormone therapy
- Drive top-line growth due to third-party reimbursement
- Lower legal and regulatory costs and risk





## TX-001HR (if approved) - Patient Benefits

- Meet demand for bio-identical hormone therapy that is FDA-approved based on safety and efficacy
- Eliminate risks of compounded hormone therapy
- Reduce out-of-pocket costs via insurance coverage and a single co-pay
- Provide convenience of one combination product
- Be available at most pharmacies

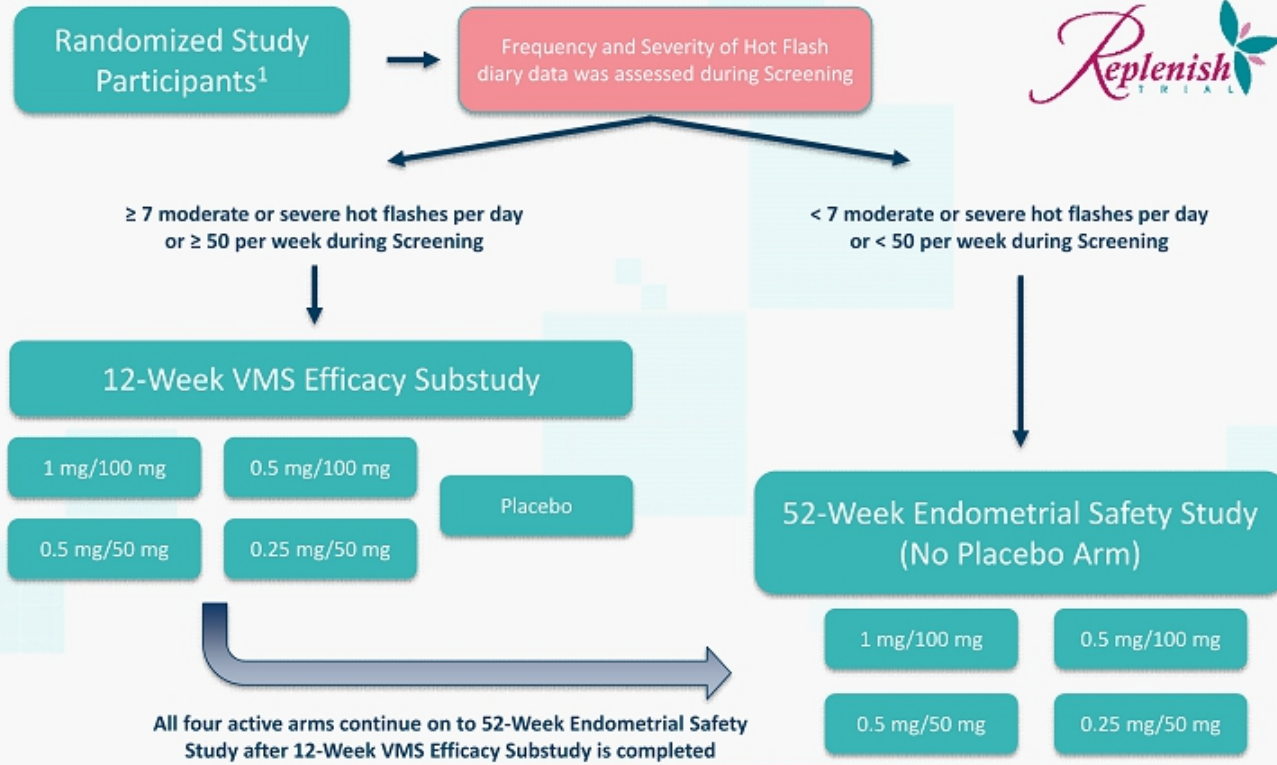




**TX-001HR |**  
Replenish Trial Overview  
and Results

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# Replenish Trial Study Design - Flow Chart



1. Healthy postmenopausal women aged 40 to 65 years with an intact uterus who were seeking relief from vasomotor symptoms (VMS) and who met all inclusion/exclusion criteria were eligible for 12 months of study treatment.

# Replenish Trial Co-Primary Endpoints

Primary Efficacy Endpoints: Mean Change in Frequency and Severity of Hot Flashes Per Week Versus Placebo at Weeks 4 and 12, VMS-mITT Population					
Estradiol/Progesterone	1 mg/100 mg (n = 141)	0.5 mg/100 mg (n = 149)	0.5 mg/50 mg (n = 147)	0.25 mg/50 mg (n = 154)	Placebo (n = 135)
Frequency					
Week 4 P-value versus placebo	<0.001	0.013	0.141	0.001	-
Week 12 P-value versus placebo	<0.001	<0.001	0.002	<0.001	-
Severity					
Week 4 P-value versus placebo	0.031	0.005	0.401	0.1	-
Week 12 P-value versus placebo	<0.001	<0.001	0.018	0.096	-
Primary Safety Endpoint: Incidence of Consensus Endometrial Hyperplasia or Malignancy up to 12 months, Endometrial Safety Population <sup>†</sup>					
Endometrial Hyperplasia	0% (0/280)	0% (0/303)	0% (0/306)	0% (0/274)	0% (0/92)

MITT = Modified intent to treat

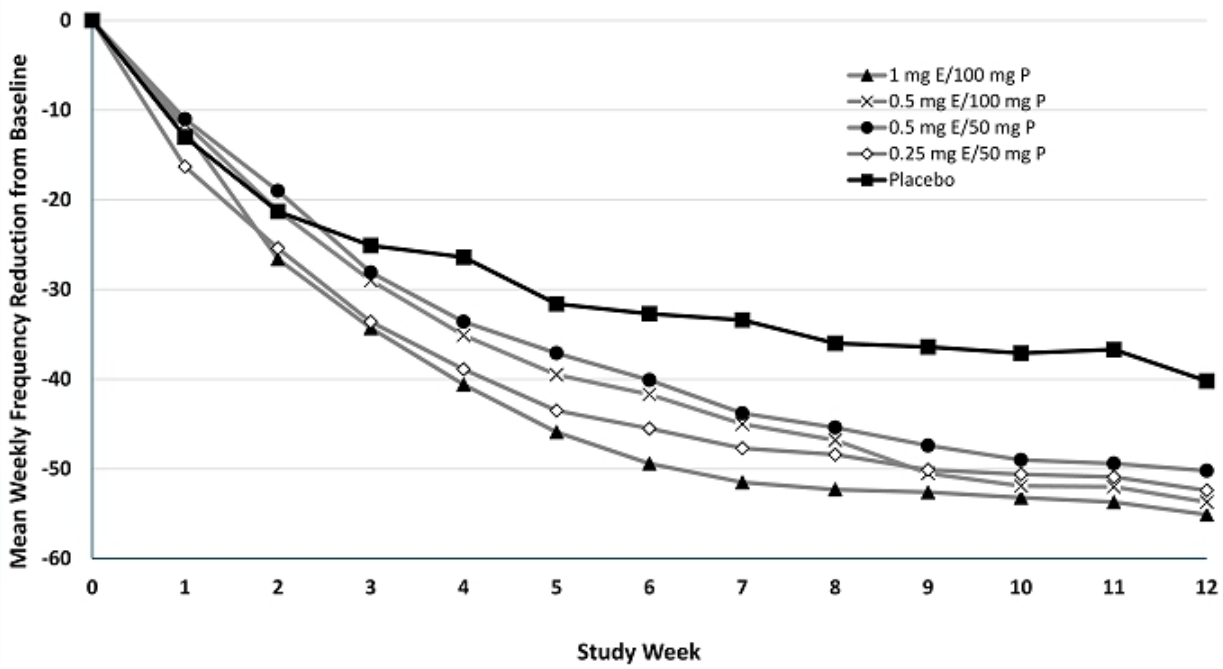
<sup>†</sup>Per FDA, consensus hyperplasia refers to the concurrence of two of the three pathologists be accepted as the final diagnosis

P-value < 0.05 meets FDA guidance and supports evidence of efficacy

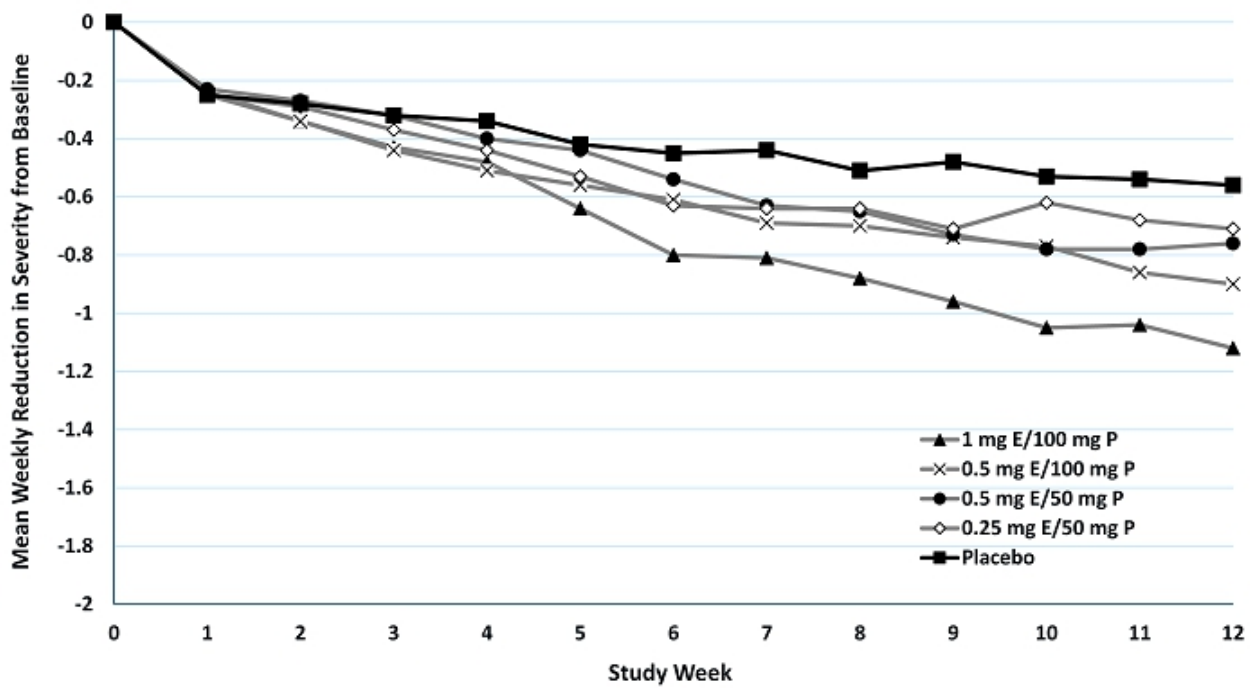
## Primary Efficacy Analysis pre-specified with the FDA in the clinical protocol and Statistical Analysis Plan (SAP)


- **P-value < 0.05 meets FDA guidance and supports evidence of efficacy**

## Mean Change from Baseline in Weekly Frequency of Moderate to Severe Hot Flashes for Weeks 1 to 12



## Mean Change from Baseline in Weekly Severity of Moderate to Severe Hot Flashes for Weeks 1 to 12


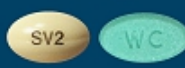

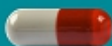




**TX-001HR |**  
Market Opportunity

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# Multi-Billion Dollar Total Substitutable Market Opportunity

	<b>TX-001HR</b> (if approved) 		
	<b>FDA-Approved</b>		<b>Compounded Combination Bio-Identical E+P</b>
	Separate Bio-Identical E & P Pills 	Combination Synthetic E+P <sup>1</sup> 	
<b>TRx US:</b>	~3 million <sup>2</sup>	~3 million <sup>2</sup>	12 – 18 million
<b>TX-001HR Potential Market</b>	\$600M-\$750M <sup>3</sup>	\$600M-\$750M <sup>3</sup>	\$2.4B-\$4.5B <sup>3</sup>
<b>TX-001HR Total Substitutable Market Opportunity</b>	<b>\$3.6B – \$6.0B</b>		

If approved, TX-001HR can provide a single pill solution for women and physicians who:

- 1) Demand an FDA-approved bio-identical combination hormone product
- 2) Do not trust compounded hormones

1) Includes the following drugs: Actavia®, FemHRT®, Angello®, Generic 17β – Progesterone, Prempro®, Premphase®, Duveve®, Stridelle®  
 2) Symphony Health Solutions PHAST Data powered by IQVIA, 12 months as of December 31, 2015  
 3) Assume WAC pricing between \$200-\$50

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# Compounded Combination Bio-Identical E+P Substitutable Market Opportunity

## Commercialization Strategy: BIO-IGNITE

**BIO-IGNITE** is an outreach program to quantify and qualify the interests of 3,000 independent and community based pharmacies that compound bio-identical E+P

**Goal:** 12M-18M

Understand and identify the high volume pharmacies and prescribers that have developed a specialty focus around women's menopausal health

**Mission:**

Work with these specialists to transition patients from unapproved compounded therapies to an FDA-approved treatment

# BIO-IGNITE Progress and Results

## Partnerships with Large Pharmacy Networks

Pharmacy Network Partners	Network Size	Combination Bio-Identical E+P Scripts
	225 Pharmacies In Network	~1,000,000 prescriptions annually
	104 Pharmacies In Network	~500,000 prescriptions annually

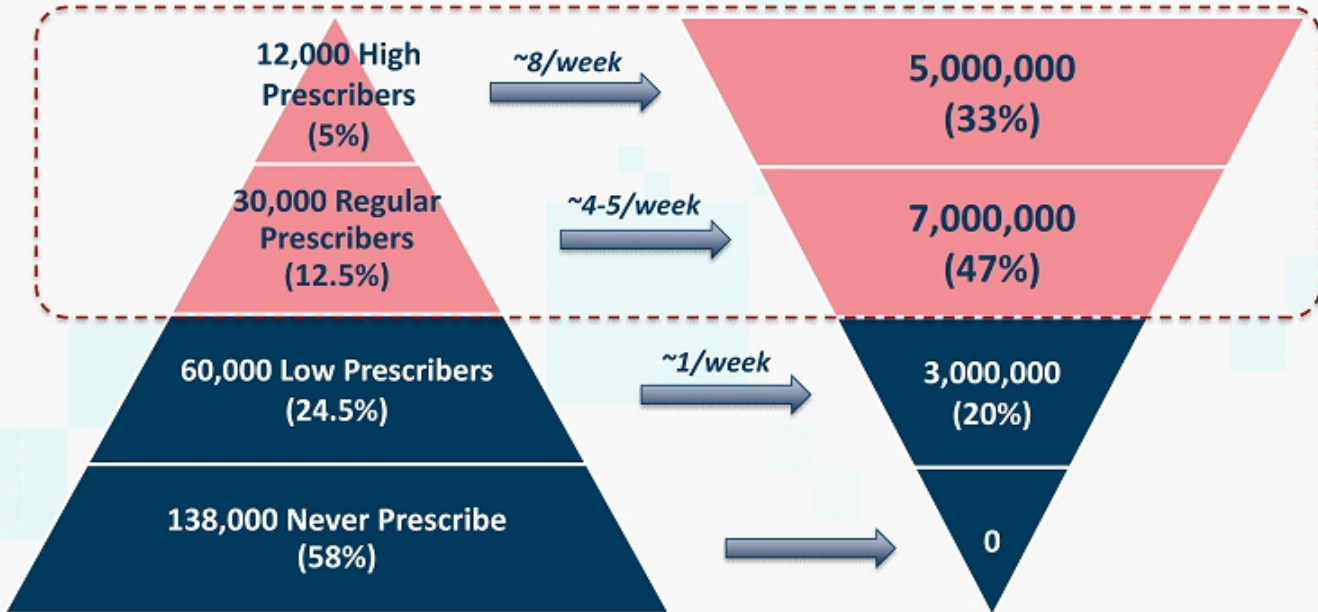
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# Who Writes Compounded Bio-Identical E+P Prescriptions?

240,000 Total Eligible Physicians<sup>1</sup>  
(Includes OB/GYNs, PCPs, and Anti-Aging)

12M-18M Annual Compounded Bio-Identical  
E+P Prescriptions Breakout by Volume



1) SK&A Nationwide Physician Specialty Report – June 2015

# Adverse Reimbursement and Regulatory Environments Continue to Erode Independent Pharmacy Margins



**November 2013:** Congress enacts Drug Quality and Security Act (DQSA), which prohibits compounding of essential copies of an FDA-approved drug except in limited circumstances such as drug shortage<sup>1</sup>



**June 3, 2014:** ESI launches a "Compound Management Solution," creating a list of excluded ingredients that eliminated almost 95% of all compound claims<sup>2</sup>



**July 2014:** Optum initiates a comprehensive compound management program, including prior authorizations and step therapy for all compounded prescriptions<sup>3</sup>



**July 2018:** USP-800 implementation will set new identification requirements for receipt, storage, mixing, preparing, compounding, dispensing, and administration of hazardous drugs<sup>4,5</sup>

- Considered "prohibitively expensive" requiring major pharmacy upgrades and renovations to be compliant
- **Large fixed capital expenditure requirements, with some totaling >\$150,000 per pharmacy to implement**

1) <http://www.fda.gov/Drugs/DrugSafety/DrugIntegrityandSupplyChainSecurity/DrugSupplyChainSecurityAct/ucm376829.htm>

2) <http://www.iacprx.org/general/custom.asp?page=CCIns161314>

3) <http://www.optum.com.br/content/optum/en/optumrx/pharmacy-insights/restoring-trust-compound-medications.html>

4) [http://www.usp.org/sites/default/files/usp\\_pdf/EN/m7808.pdf](http://www.usp.org/sites/default/files/usp_pdf/EN/m7808.pdf)

5) <https://www.ascp.com/sites/default/files/Join%20USP%20letter%202015%20FINAL.pdf>

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## Independent Pharmacy Net Income Per Compounded Script

	Insurance Coverage (before 2H14)	Present Day (2017)	Post USP-800 (July 2018)
<b>Revenue</b>			
Patient Co-Pay	50.00	50.00	50.00
Third-Party Reimbursement	115.00	-	-
<b>Total Net Revenue</b>	<b>\$ 165.00</b>	<b>\$ 50.00</b>	<b>\$ 50.00</b>
Costs of Good Sold	7.50	7.50	7.50
<b>Gross Profit</b>	<b>\$ 157.50</b>	<b>\$ 42.50</b>	<b>\$ 42.50</b>
<i>Gross margin</i>	<i>95.5%</i>	<i>85.0%</i>	<i>85.0%</i>
<b>Operating Expenses</b>			
G&A	15.00	15.00	15.00
S&M	7.50	7.50	7.50
Additional Compounding Costs <sup>1</sup>	15.00	15.00	15.00
<i>Cost of USP-800 Requirements<sup>2</sup></i>	<i>-</i>	<i>-</i>	<i>10.00</i>
<b>Total Operating Expenses</b>	<b>\$ 37.50</b>	<b>\$ 37.50</b>	<b>\$ 47.50</b>
<b>Pre-Tax Profit</b>	<b>\$ 120.00</b>	<b>\$ 5.00</b>	<b>\$ (5.00)</b>
<i>Operating margin</i>	<i>72.7%</i>	<i>10.0%</i>	<i>-10.0%</i>

<sup>1</sup>) Includes additional labor, pharmacists, technicians, regulatory, and legal expenses.

<sup>2</sup>) July 2018 implementation includes +\$150,000 capital expenditure as well as new identification requirements for receipt, storage, mixing, preparing, compounding, dispensing, and administration of hazardous drugs.

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# Economic Incentives Provide Catalyst to Switch to TX-001HR

## Independent Pharmacy Net Income Per Script with TX-001HR

	Compounded E+P Post USP-800	TX-001HR Launch 2H18
<b>Revenue</b>		
Patient Co-Pay	50.00	50.00
Third-Party Reimbursement	-	200.00
<b>Total Net Revenue</b>	<b>\$ 50.00</b>	<b>\$ 250.00<sup>1</sup></b>
Costs of Good Sold	7.50	200.00 <sup>2</sup>
<b>Gross Profit</b>	<b>\$ 42.50</b>	<b>\$ 50.00</b>
<i>Gross margin</i>	<i>85.0%</i>	<i>20.0%</i>
<b>Operating Expenses</b>		
G&A	15.00	15.00
S&M	7.50	5.00
Additional Compounding Costs <sup>3</sup>	15.00	-
Cost of USP-800 Requirements <sup>4</sup>	10.00	-
<b>Total Operating Expenses</b>	<b>\$ 47.50</b>	<b>\$ 20.00</b>
<b>Pre-Tax Profit</b>	<b>\$ (5.00)</b>	<b>\$ 30.00</b>
<i>Operating margin</i>	<i>-10.0%</i>	<i>12.0%</i>

1) Assume AWP-18% Third-Party Reimbursement

2) Assume S250 WAC less 20% distribution discount

3) Includes additional labor, pharmacist, technicians, regulatory, and legal expenses

4) July 2018 implementation includes >\$150,000 capital expenditure as well as new identification requirements for receipt, storage, mixing, preparing, compounding, dispensing, and administration of hazardous drugs

# FDA-Approved Separate Bio-Identical E & P Substitutable Market Opportunity

- Healthcare providers not comfortable with compounding will often prescribe two separate FDA-approved bio-identical products to treat menopausal symptoms



Product Use by Age	AGES 41-50	AGES 51-60	AGES 61-70	AGES 71+	TRx Totals
<u>Progesterone*</u>	528,325	1,326,618	1,060,666	678,775	3,594,384 <sup>1</sup>
<u>Estradiol</u>	2,677,210	5,494,846	2,826,636	1,083,726	12,082,418 <sup>1</sup>

\*Menopausal use of progesterone directly substitutable to TX-001HR

**~3M Potential Prescriptions for TX-001HR (if approved)  
Market Opportunity = \$600M-750M<sup>2</sup>**

- This regimen carries **significant risk** of endometrial hyperplasia/cancer if the patient is non-compliant with regular progesterone use
  - Progesterone's side effects of nausea and somnolence can lead to a patient not taking the progesterone
  - Results in two separate co-pays for the patient

1) Symphony Health Solutions PHAST Data powered by IQV; 12 months as of December 31 2015  
2) Assume WAC pricing between \$200-250

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# FDA-Approved Combination Synthetic E+P Substitutable Market Opportunity

TX-001HR

## FDA-Approved Combination Synthetic E+P Prescriptions by Age



AGES 31-40	AGES 41-50	AGES 51-60	AGES 61-70	AGES 71+	Unknown Ages	TRx Totals
52,575	372,968	1,712,852	759,634	151,821	68,672	3,118,522 <sup>1</sup>

**~3M Potential Prescriptions for TX-001HR (if approved)  
Market Opportunity = \$600M-750M<sup>2</sup>**

1) Symphony Health Solutions PHAST Data powered by IQV; 12 months as of December 31, 2015  
Includes the following drugs: Actonel®, FemHRT®, Angelys®, Generic 371 + Progestins, Prempro®, Premphase®, Duavee®, Bristlecone®  
2) Assume WAC pricing between \$200-\$250

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## Expect Robust Insurance Coverage For TX-001HR, If Approved, In-Line with Product Class

4,315 Commercial Plans	% Unrestricted Access of Commercial Plans	Not Covered
Estrace® (Oral)	96%	1%
Prempro®	94%	5%
CombiPatch®	93%	4%
Climara Pro®	92%	4%
FemHRT®	87%	6%
Duavee®	86%	5%
Vivelle-Dot®	84%	5%
Activella®	83%	8%
Prometrium®	83%	6%

Data Source MMIT August 17, 2016—4,300 commercial plans  
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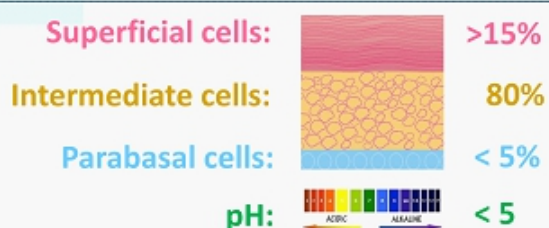
**TX-004HR (Yuvvexy™)**  
Vulvar and  
Vaginal Atrophy (VVA)  
Program

TherapeuticsMD®

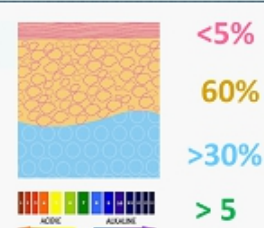
# Overview – Vulvar and Vaginal Atrophy (VVA)

- **Chronic** and **progressive** condition characterized by thinning of vaginal tissue from decreased estrogen levels
- Diagnosed in approximately 50% of postmenopausal women<sup>1</sup>
- Primary symptom = dyspareunia
- Secondary symptoms include: dryness, itching, irritation, dysuria, bleeding with sexual activity
- Current treatments include: prescription creams, lubricants and tablets

## Healthy Vaginal Tissue



## Atrophic Vaginal Tissue



1) Kingsberg, Sheryl A., et al. "Vulvar and Vaginal Atrophy in Postmenopausal Women: Findings from the REVIVE (Real Women's Views of Treatment Options for Menopausal Vaginal Change) Survey." *International Society for Sexual Medicine* 2013, no. 10, 1790-1795.

# Current FDA-Approved VVA Competitive Landscape

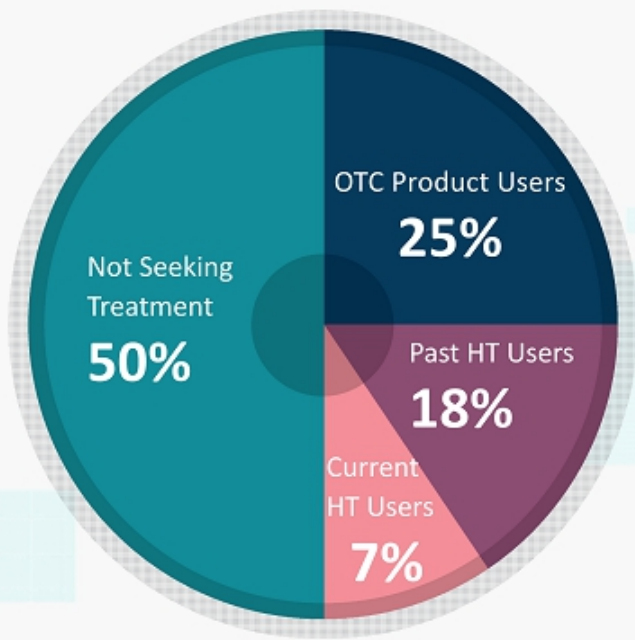
- U.S. sales more than doubled since 2008<sup>1</sup>
- Global market expected to be \$2.1 billion in 2022<sup>2</sup>
- 7% current market penetration

Product	Company	Compound	2015 TRx (000) <sup>1</sup>	2015 U.S. Sales (\$M) <sup>1</sup>	WAC Price <sup>3</sup>
Premarin® Cream	Pfizer	Conjugated equine vaginal estrogen	1,615	\$502	\$288.40
Vagifem® Tablets	Novo Nordisk	Vaginal estradiol	1,620	\$456	\$382.86*
Yuvafem® Tablets (Vagifem AG)	Amneal	Vaginal estradiol	Launched October 2016		\$349.17**
Estrace® Cream	Allergan	Vaginal estradiol	1,548	\$420	\$263.81
Estring® Ring	Pfizer	Vaginal estradiol ring	284	\$91	\$310.44
Osphena® Tablets	Shionogi	Oral SERM	263	\$66	\$530.07
<b>Total</b>			<b>5,330</b>	<b>\$1,535</b>	

1) Sunovion Health Solutions PHAST Prescription Monthly Powered by IDV, 12 months as of December 31, 2015.  
 2) GlobalData July 2013 report: GDMC54PDR.  
 3) Merck-Span Price: \$4 Basic. \* for 38 tablets (\$170.16 WAC for 8 tablets) \*\*for 38 tablets (\$155.38 for 8 tablets)

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# Current VVA Market Overview



## 32M Women with VVA Symptoms<sup>1,2</sup>

~50% of women seek treatment for VVA<sup>4</sup>

- 7%, or 2.3M women, are currently being treated today with Rx hormone therapy (HT)<sup>3</sup>
- 18%, or 5.7M women, have tried HT and were unsatisfied/unsuccessful<sup>4</sup>
- 25%, or 8M women, use OTC products\*\*, such as lubricants<sup>4</sup>

**>\$20B Branded Total US Market Opportunity<sup>5</sup>**

1) The North American Menopause Society. Management of symptomatic vulvovaginal atrophy: 2013 position statement of The North American Menopause Society. *Menopause*. 2013;20(5):588-902.

2) Gass ML, Cochrane BB, Larson JC, et al. Patterns and predictors of sexual activity among women in the hormone therapy trials of the Women's Health Initiative. *Menopause*. 2011;18(11):1160-1171.

3) *WHS Health Plan Claims* (April 2008-Mar 2011).

4) TherapeuticsMD "EMPOWER" Survey, 2016.

5) Based on current FDA-approved market pricing.

\*\* Not treated with an FDA approved Rx product. OTC products do not effectively treat the underlying pathological causes of VVA and therefore do not halt or reverse the progression of this condition.

# Current FDA-Approved VVA Product Use Falls Short

	Market Size	Perceived Product Shortcomings	VVA Market Opportunity
<b>Current HT Users</b>	2.3M Women <sup>2</sup> 7% of VVA Population	<ul style="list-style-type: none"> <li>Long-term safety concerns<sup>1</sup></li> <li>Efficacy<sup>1</sup></li> <li>Messiness<sup>1</sup></li> <li>Need for applicator<sup>1</sup></li> </ul>	<b>&gt;\$1.5B</b>
<b>Past HT Users</b>	5.7M Women <sup>3</sup> 18% of VVA Population	<ul style="list-style-type: none"> <li>Unsatisfied / unsuccessful with past treatments</li> <li>Physical and clinical attributes of existing products</li> </ul>	<b>&gt;\$3B</b>
<b>OTC Product Users</b>	8M Women <sup>3</sup> 25% of VVA Population	<ul style="list-style-type: none"> <li>Do not effectively treat the underlying pathological causes of VVA</li> <li>Do not halt or reverse symptoms</li> </ul>	<b>&gt;\$5B</b>
<b>Not Seeking Treatment</b>	16M Women 50% of VVA Population	<ul style="list-style-type: none"> <li>Not aware that VVA is a treatable condition</li> <li>Estrogen exposure concerns</li> </ul>	<b>&gt;\$10B</b>

1) Wysocki, S et al. Management of Vaginal Atrophy: Implications from the REVVE Survey. *Clinical Medicine Insights: Reproductive Health* 2014;8:23-30 doi:10.4137/CMRH.S14496  
 2) AAS Health Plan Claims (April 2008-Mar 2011).  
 3) TherapeuticsMD "EMPOW@RE" Survey, 2016

# TX-004HR (Yuvvexy™)










- Small, digitally inserted, rapidly dissolving softgel capsule
- No applicator
- Proposed dose packaging to optimize compliance and convenience
- ***PDUFA target action date of May 7, 2017***



YUVVEXY™ is an investigational drug and is not approved for use by the FDA.

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# TX-004HR – Potential Best In Class VVA Therapy

	Premarin®	Vagifem®	Estrace®	Osphena®	Yuvvexy™ (if approved)
<b>Products</b>					
					TherapeuticsMD™
<b>Method of Admin</b>	Vaginal Cream	Vaginal Tablet	Vaginal Cream	Oral Tablet	Vaginal Capsule
<b>Application</b>	Reusable Vaginal Applicator	Vaginal Applicator	Reusable Vaginal Applicator	Oral Daily SERM	Digitally Inserted Softgel
<b>Active Ingredient</b>	625 mcg/g CEEs	10 mcg Estradiol	100 mcg/g Estradiol	60,000 mcg ospemifene	4, 10, 25 mcg 17β-estradiol
<b>Avg Maintenance Dose</b>	312.5 mcg 2x/week	10 mcg 2x/week	100 mcg 2x/week	60,000 mcg daily	4, 10, 25 mcg 2x/week
<b>Onset of Action* Dyspareunia</b>	Week 4+	Week 8	Approval Without Dyspareunia and Dryness Data	Week 12	Week 2
<b>Onset of Action* Dryness</b>	Not Demonstrated			Not Demonstrated	Week 2
*Onset of Action = First efficacy observation					
Based on Product Prescribing Information Not Head-to-Head Comparative Studies					
					Easy to Use
					Easy to Prescribe
					Negligible Systemic Exposure

Vagifem [package label] <http://www.novo-ni.com/vagifem.pdf>  
 Premarin Vaginal Cream [package label] <http://labeling.pfizer.com/showlabeling.aspx?id=132>  
 Estrace Vaginal Cream [package label] [http://pi.actavis.com/dota\\_stream.asp?product\\_group=18808p-pi&language=E](http://pi.actavis.com/dota_stream.asp?product_group=18808p-pi&language=E)  
 Osphena [package label] <http://www.shionogi.com/pdf/pi/osphena.pdf?600706572>  
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# TX-004HR - Designed for Long Term Compliance

## Current Market

### Vaginal Creams:

Mean Duration  
of Use:  
1.5 Months<sup>2</sup>



#### Reasons Women Stop

Messiness<sup>1</sup>

Reusable Applicator<sup>1</sup>

Long-term Safety<sup>1</sup>

Dose Preparation by  
User Required<sup>3</sup>

### Vaginal Tablets:

Mean Duration  
of Use:  
3.5 Months<sup>2</sup>



#### Reasons Women Stop

Efficacy<sup>1</sup>

Applicator<sup>1</sup>

Long-term Safety<sup>1</sup>

Systemic Absorption<sup>1</sup>

## Yuvvexy™

Muco-adhesive, Dissolves Quickly and Completely

No Applicator and No Dose Preparation

Onset-of-Action (Efficacy observed at 2 weeks)

Negligible Systemic Exposure

>75% Patient Satisfaction in a Market with Historically  
Low Compliance Rate

### Potential Long Term Usage



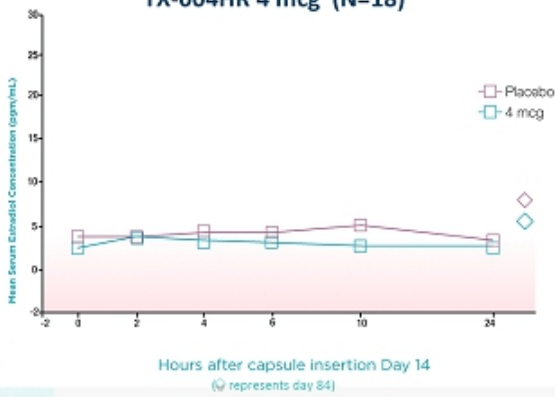
0.69 x 0.3 inch

<sup>1</sup> Wysocki, S et al. Management of Vaginal Atrophy: Implications from the REVIVE Survey. *Clinical Medicine Insights: Reproductive Health* 2014; 8:23-30 doi:10.4137/CMRH.S14498  
<sup>2</sup> Portman, D, et al. One Year Treatment Persistence with local Estrogen Therapy in Postmenopausal Women Diagnosed as Having Vaginal Atrophy. *Menopause*. 2015; 22 (11): 1197-203  
<sup>3</sup> The North American Menopause Society. Management of symptomatic vulvovaginal atrophy: 2015 position statement of The North American Menopause Society. *Menopause*. 2015;20(9):888-902.

# Co-Primary and Key Secondary Efficacy Endpoints TX-004HR 4 mcg



## Arithmetic Mean Estradiol Serum Concentrations - Unadjusted TX-004HR 4 mcg (N=18)



	AUC <sub>0-24</sub> (pg.h/mL)	C <sub>avg(0-24)</sub> (pg/mL)
4 mcg	87.22 (42.77)	3.634 (1.78)
Placebo	104.16 (66.38)	4.34 (2.76)
P-value vs Placebo	0.3829	0.3829

## LS Mean Change from Baseline to Week 12

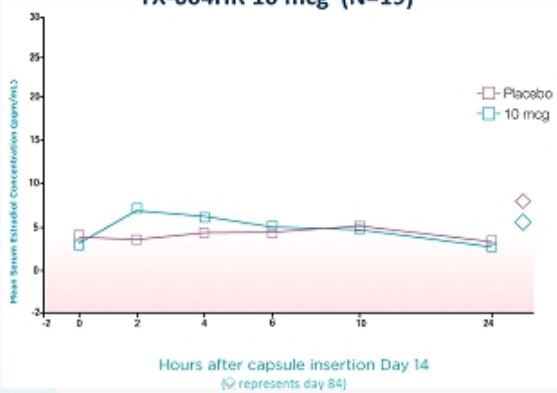
4 mcg	LS Mean Change from Baseline to Week 12		P-value
	4 mcg	Placebo	
Superficial Cells	17%	6%	<0.0001
Parabasal Cells	-41%	-7%	<0.0001
Vaginal pH	-1.3	-0.3	<0.0001
Severity of Dyspareunia	-1.5	-1.3	0.0149
Severity of Vaginal Dryness	-1.27	-0.97	0.0014

MMRM P-value vs placebo

# Co-Primary and Key Secondary Efficacy Endpoints TX-004HR 10 mcg



## Arithmetic Mean Estradiol Serum Concentrations - Unadjusted TX-004HR 10 mcg (N=19)



	AUC <sub>0-24</sub> (pg.h/mL)	C <sub>avg(0-24)</sub> (pg/mL)
10 mcg	110.14 (54.57)	4.58 (2.27)
Placebo	104.16 (66.38)	4.34 (2.76)
P-value vs Placebo	0.7724	0.7724

## LS Mean Change from Baseline to Week 12

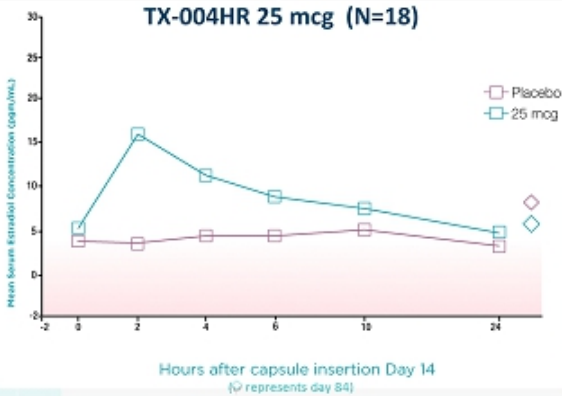
10 mcg	LS Mean Change from Baseline to Week 12		P-value
	10 mcg	Placebo	
Superficial Cells	17%	6%	<0.0001
Parabasal Cells	-44%	-7%	<0.0001
Vaginal pH	-1.4	-0.3	<0.0001
Severity of Dyspareunia	-1.7	-1.3	<0.0001
Severity of Vaginal Dryness	-1.47	-0.97	<0.0001

MMRM P-value vs placebo

# Co-Primary and Key Secondary Efficacy Endpoints TX-004HR 25 mcg



## Arithmetic Mean Estradiol Serum Concentrations - Unadjusted



	AUC <sub>0-24</sub> (pg.h/mL)	C <sub>avg(0-24)</sub> (pg/mL)
25 mcg	171.56 (80.13)	7.14 (3.33)
Placebo	104.16 (66.38)	4.34 (2.76)
P-value vs Placebo	0.0108	0.0108

## LS Mean Change from Baseline to Week 12

25mcg	LS Mean Change from Baseline to Week 12		P-value
	25 mcg	Placebo	
Superficial Cells	23%	6%	<0.0001
Parabasal Cells	-46%	-7%	<0.0001
Vaginal pH	-1.3	-0.3	<0.0001
Severity of Dyspareunia	-1.7	-1.3	<0.0001
Severity of Vaginal Dryness	-1.47	-0.97	<0.0001

MMRM P-value vs placebo

# Favorable Regulatory Dynamics Driven by Change in Treatment Paradigm

## Removal of Black Box Warning

- Citizen's Petition, spearheaded by NAMS, for modification of black box warnings
- Nov. 2015 – FDA “boxed warnings” workshop provided an opportunity for FDA to obtain input related to prescribing information of lower-dose estrogen alone products<sup>1</sup>

### Citizen's Petition Supporters:



## Estrogen Use in Breast Cancer Survivors

- ACOG released opinion stating it is safe for breast cancer survivors to use vaginal estrogen as data showed no increased risk<sup>2</sup>
- Healthcare practitioners may now consider topical estrogen therapy for patients with a history of estrogen-dependent breast cancer



## Changing Perception on Use of Estrogen

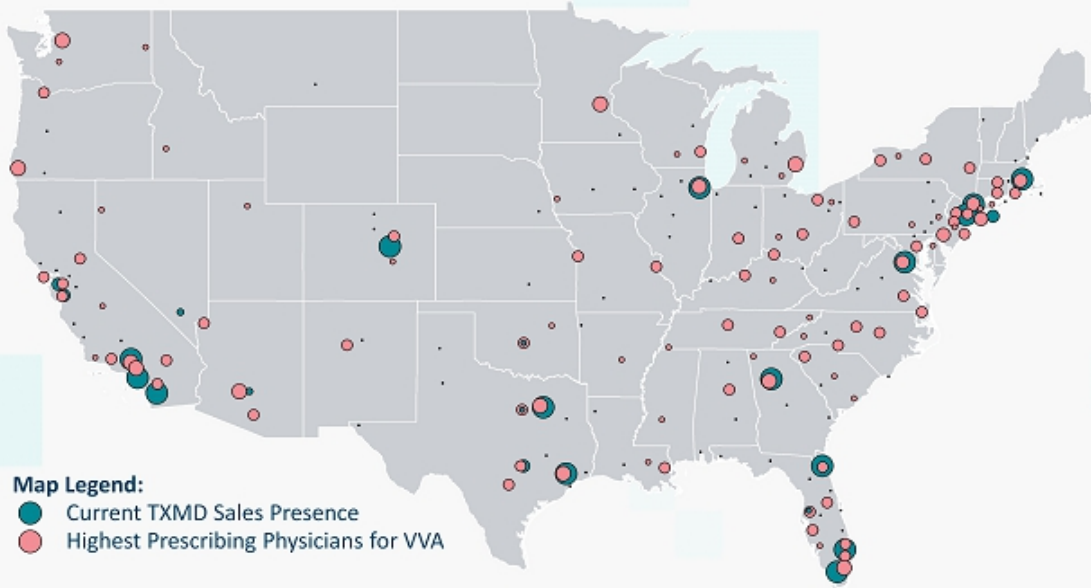
- Women's Health Initiative's Hormone Trials follow up concluded that the risk/benefit profile for estrogen use is positive<sup>3</sup>:
  - 63% lower risk of dying of breast cancer
  - 16% reduced risk of illness and death
  - Preventative for heart disease, diabetes, and other illnesses if started early



<sup>1</sup> Scientific Workshop on Labeling “Lower” Dose Estrogen Alone Products for Symptoms of Vaginal and Vaginal Atrophy (VVA) <http://www.fda.gov/Drugs/NewsEvents/ucm459995.htm>  
<sup>2</sup> ACOG Supports the Use of Estrogen for Breast Cancer Survivors <http://www.acog.org/About-ACOG/News-Room/News-Releases/2016/ACOG-Supports-the-Use-of-Estrogen-for-Breast-Cancer-Survivors>  
<sup>3</sup> Manson JE, Chlebowski RT, Stefanick ML, et al. “Menopausal Hormone Therapy and Health Outcomes During the Intervention and Extended Poststopping Phases of the Women’s Health Initiative Randomized Trials.” JAMA. 2013;310(13):1353-1368.

# Foundation Built for a Strong Launch

Operational leverage of OB/GYN relationships in key markets



*50 Sales Representatives; Planned Increase to 100-120 With Launch of Yuvvexy™*

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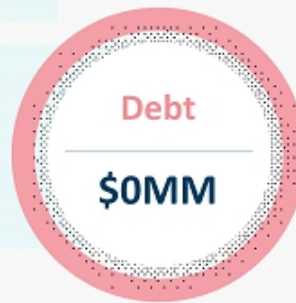
# Expect Robust Insurance Coverage For TX-004HR, If Approved, In-Line with Product Class

4,312 Commercial Plans	% Unrestricted Access of Commercial Plans	Not Covered
Premarin Cream®	94%	2%
Estrace Cream®	96%	2%
Vagifem®	90%	2%
Estring®	93%	1%

Data Source MMIF August 17, 2015 - 4,300 commercial plans  
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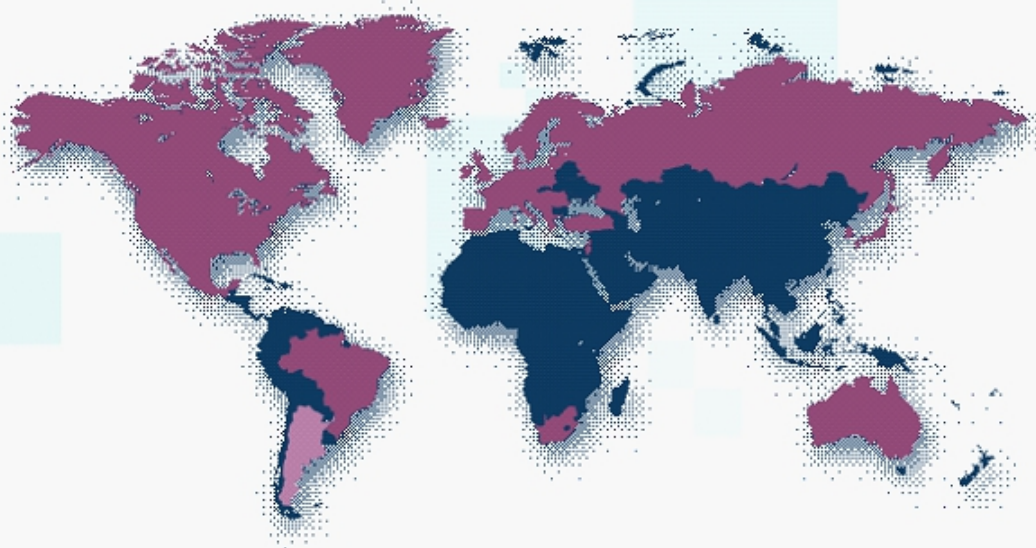
# TXMD: Financial Snapshot





# Worldwide Patent Filings\*

Strong IP Portfolio with 149 Patent Applications, including 82 international filings, and 17 issued U.S. patents



\*Not all patent filings filed in all jurisdictions.

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THANK YOU!

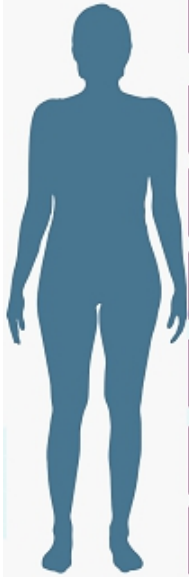
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# Appendix



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# Compounded Combination Bio-Identical E+P: Why Has It Been So Successful?



Synthetic Progestins	Bio-identical Progesterone	References
No benefits on sleep properties	Favorable CNS Profile 	Freeman, E, et al. <sup>1</sup>
Increased risk of breast cancer	Favorable breast profile 	E3N-EPIC <sup>2</sup>
Increased risk of MI, Stroke, VTE	Favorable cardiovascular profile 	PEPI <sup>3</sup> , ELITE <sup>5</sup>
Less favorable lipid profile effects (cholesterol, LDL, triglycerides)	Favorable lipid profile 	PEPI <sup>3</sup>
Adequate endometrial protection	Adequate endometrial protection 	PEPI <sup>4</sup>
High incidence of bleeding	Low incidence of bleeding 	Regidor, et al. <sup>6</sup>

1) Freeman E, Rickab K, Sondheimer S J, et al. A double-blind trial of oral progesterone, alprazolam and placebo in treatment of severe premenstrual syndrome. *JAMA*. 1996;274:51-57.

2) Soumerai A, Berline S, Clavel-Chapelon F. Unequal risks for breast cancer associated with different hormone replacement therapies: results from the E3N cohort study. *Breast Cancer Res Treat*. 2008;107:103-113.

3) Writing Group for the PEPI Trial. Effects of estrogen or estrogen/progestin regimens on heart disease risk factors in postmenopausal women. *JAMA*. 1996;275:199-206.

4) The Writing Group for the PEPI Trial. Effects of hormone replacement therapy on endometrial histology in postmenopausal women. The postmenopausal estrogen/progestin interventions (PEPI) trial. *JAMA*. 1996;275:370-375.

5) Hods P N, et al. "Testing the menopausal hormone therapy timing hypothesis: The early versus late intervention trial with estradiol" *AMA* 2014; Abstract 13283.

6) Regidor, P-A, et al. Progesterone in Peri- and Postmenopausal: A Review. *Geburtshilfe Frauenheilkd*. 2014 Nov; 74 (11): 995-1002.

# Current FDA Guidance for VMS Drug Products\*

## Primary Endpoints

- **Co-primary efficacy endpoints (12 week VMS Efficacy Population)**
  - Mean Change from Baseline to Weeks 4 and 12 in the frequency and severity of moderate and severe vasomotor symptoms versus placebo
- **Primary safety endpoint (12 month Endometrial Safety Population)**
  - Incidence rate of endometrial hyperplasia at 12 months (to demonstrate a hyperplasia rate that is  $\leq 1\%$  with an upper bound of the one-sided 95% confidence interval for that rate does not exceed 4%)

## Study Analysis

- **Clinically meaningful and statistically significant reduction within 4 weeks of initiation of treatment and maintained throughout 12 weeks of treatment**

## Study Considerations

- **Single, 12-month study to demonstrate endometrial protection**

## Single Pivotal Phase 3 trial required unless:

- **The drug to be studied is considered a new molecular entity**
- **The drug to be studied poses unique safety concerns**

\* 2003 FDA Draft Guidance for Industry Estrogen and Estrogen/Progestin Drug Products to Treat Vasomotor Symptoms and Vulvar and Vaginal Atrophy Symptoms – Recommendations for Clinical Evaluation  
<http://www.fda.gov/ucm/groups/fdagov-public/@fdagov-drugs-gen/documents/document/ucm071643.pdf>