FORM 10-Q.--QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
[X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934
For the period ended September 30, 1996
or
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from __ to
Commission File Number: 1-100
CROFF OIL COMPANY
(Exact name of registrant as specified in its charter) Utah 87-0233535
(State or other jurisdiction of
(I.R.S. Employer incorporation or organization)
1675 Broadway, Suite 1030, Denver, CO
Identification No.)
80202
(Address of principal executive offices)
(Zip Code)
(303) 628-1963
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since
last report.)
Indicate by check mark whether the Registrant (1) has filed all reports
required to be filed by Section 13 or $15(d)$ of the Securities Exchange
Act of 1934 during the preceding 12 months (or for such shorter period
that the Registrant has required to file such reports), and (2) has been
subject to such filing requirements for the past 90 days.
X Yes
APPLICABLE ONLY TO ISSUERS INVOLVED
IN BANKRUPTCY PROCEEDINGS DURING
THE PRECEDING FIVE YEARS:

Indicate by check mark whether the Registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

APPLICABLE ONLY TO CORPORATE ISSUERS:
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 516,515 shares, one class only, as of September 30, 1996.

## INDEX

INDEX TO INFORMATION INCLUDED IN THE QUARTERLY REPORT (FORM 10-Q) TO THE SECURITIES AND EXCHANGE COMMISSION FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 1996 (UNAUDITED).
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The condensed financial statements included herein are for the Registrant, Croff Oil Company. The financial statements for the three and nine months ended September 30, 1996 and 1995 are unaudited; however, they reflect all adjustments which, in the opinion of management, are necessary to present fairly the results of the interim periods. All adjustments necessary to a fair representation of the financial statements are of a normal recurring nature.

## PART I: FINANCIAL INFORMATION CROFF OIL COMPANY BALANCE SHEET

|  | $\begin{gathered} \text { Dec 31, } \\ 1995 \end{gathered}$ |  |  | $\begin{gathered} \text { Sept 30, } \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| CURRENT ASSETS: |  |  |  |  |
| Cash and Cash Equivalents: | \$ | 37,933 | \$ | 160,163 |
| Marketable equity securities |  | 15,500 |  | 8,250 |
| Accounts receivable: |  |  |  |  |
| Oil and gas purchasers |  | 28,425 |  | 22,641 |
| Refundable income taxes |  | 4,290 |  | 7,489 |
| Note receivable, collateralized |  | 4,800 |  | $\bigcirc$ |
| Total current assets |  | \$ 90,948 | \$ | 198,543 |
| PROPERTY AND EQUIPMENT, AT COST: <br> Oil \& gas properties, successful efforts method: |  |  |  |  |
|  |  |  |  |  |
| Proved properties |  | 457, 874 |  | 323,565 |
| Unproved properties |  | 110, 051 |  | 110, 051 |
|  |  | 567, 925 |  | 433,616 |
| Less accumulated depletion and depreciation |  | ( 249,154 ) |  | $(225,861)$ |
| Furniture, fixtures \& equipment |  | 0 |  | 0 |
| Less accumulated depreciation |  | $\bigcirc$ |  | 0 |
| Net property and equipment | \$ | 318, ${ }^{--}$ | \$ | 207,755 |
| Coal Investment |  | 95,299 |  | 86,788 |
|  | \$ | 505, 018 | \$ | 493, 086 |

## PART I: FINANCIAL INFORMATION <br> CROFF OIL COMPANY <br> BALANCE SHEET

|  | Dec 31, <br> 1995 | Sept 30, <br> 1996 |
| :---: | ---: | ---: |
| Current Liabilities: |  |  |
| Accounts payable |  |  |
| Accrued liabilities | 10,829 | $\$$ |
| Bank Note to finance coal investment | 3,662 | 8,396 |
| Total current liabilities | 50,000 | 0,707 |


|  |  | 57,914 |  | 57,914 |
| :---: | :---: | :---: | :---: | :---: |
| Capital in excess of par valueAccumulated deficit |  | 909, 983 |  | 909, 983 |
|  |  | ( 444,724 ) |  | ( 404,268 ) |
|  |  | 523,173 |  | 563,629 |
| Less treasury stock at cost, |  |  |  |  |
| 62,628 shares in 1995 and 62,628 |  |  |  |  |
| in 1996 |  | $(82,646)$ |  | $(82,646)$ |
| Total stockholders' equity |  | 440, 527 |  | 480, 983 |
|  | \$ | 505, 018 | \$ | 493, 086 |

CROFF OIL COMPANY

## Statement of Operations

For the Three and Nine Months Ended September 30, 1996
(Unaudited)

| For Nine Months | For Three Months |  |
| :---: | :--- | :--- |
| Ended | Ended |  |
| $9 / 30 / 95 \quad 9 / 30 / 96$ | $9 / 30 / 95$ | $9 / 30 / 96$ |

Revenue:

| Oil and gas sales....... | \$135,113 | $\$ 133,784$ | $\$ 42,150$ | $\$ 46,315$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Other income (loss)..... | 12,137 | 23,298 | 5,815 | 611 |  |
|  |  | $\$ 147,250$ | $\$ 157,082$ | $\$ 47,965$ | $\$ 46,926$ |


| Costs and expenses: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Lease operating expense.. | $\$ 29,209$ | $\$ 29,636$ | $\$ 8,857$ | $\$ 9,324$ |
| Depreciation and depletion | 22,500 | 16,500 | 7,500 | 4,500 |
| General and administrative | 55,946 | 61,447 | 18,020 | 21,857 |
| Interest | 2,771 | 223 | 1,381 | 0 |
| Rent Expense - Related Party | 8,820 | 8,820 | 2,940 | 2,940 |
|  |  |  |  |  |
|  | $\$ 119,246$ | $\$ 116,626$ | $\$ 38,698$ | $\$ 38,621$ |



Earnings (Loss) Per Share
\$ . 05 \$ . 08 \$. 02 \$ . 02

CROFF OIL COMPANY Statement of Cash Flows

> For the Nine
> Months Ended
> September 30,
> $1995 \quad 1996$

CASH FLOWS FROM OPERATING ACTIVITIES:
Net income (loss) \$ 28,004 \$40,456

Adjustments to reconcile net income to
net cash provided by operating activities:
Depreciation and depletion
$22,500 \quad 16,500$

Change in assets and liabilities:
Decrease in accounts receivable 6,800 2,585 Decrease in other assets

4,800
Increase in accounts payable 3,297 (2,433)
(Gain)/Loss sale of producing leases
$(20,966)$
(Decrease) Increase in
in accrued liabilities $\quad 2,654 \quad 45$
Total adjustments 35,251 531

Net cash provided by
operating activities:
63,255
40, 987
CASH FLOWS FROM INVESTING ACTIVITIES:
Sale of Securities

| 19,540 | 4,557 |
| ---: | ---: |
| 0 | 118,020 |
| $(100,000)$ | 8,511 |
| $(3,954)$ | $(12,675)$ |
| $---\cdots----\cdots$ | $--\cdots$ |



CROFF OIL COMPANY<br>NOTES TO FINANCIAL STATEMENTS

FOR THE THREE AND NINE MONTH PERIODS ENDED SEPTEMBER 30, 1996

## BASIS OF PREPARATION.

The condensed financial statements for the three and nine month periods ended September 30, 1996 and 1995 in this report have been prepared by the Company without audit pursuant to the rules and regulations of the Securities and Exchange Commission and reflect, in the opinion of management, all adjustments necessary to present fairly the results of the operations of the interim periods presented herein.
Certain information in footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to such rules and regulations, although the Company believes the disclosures presented herein are adequate to make the information presented not misleading. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1995, which report has been filed with the Securities and Exchange Commission, and is available from the Company.

MANAGEMENTS' DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS.

Three-Month Period Ended September 30, 1996,
as Compared to the Three-Month Period Ended September 30, 1995.

## OIL AND GAS OPERATIONS

Oil and gas income, primarily from royalties, for the three months ended September 30, 1996 was $\$ 46,315$ compared to $\$ 42,150$ for the same time period of the prior year. This increase was due primarily to higher oil and natural gas prices, offset somewhat by lower production due to the sale of the leases in Texas.

Production costs, which include lease operating expenses and production related taxes, for the three months ended September 30, 1996, increased when compared to the same time period of the prior year, $\$ 9,324$ in 1996 compared to \$8,856 in 1995. This decrease was insignificant. The sale of the Taylor Ina wells, with their carved out production payment which creates no expenses with the purchase of additional working interests should cause a small increase in the lease operating expenses.

Nine Month Period Ended September 30, 1996, as Compared to the Nine Month Period Ended September 30, 1995.

## OIL AND GAS OPERATIONS

ending September 30, 1996, was $\$ 133,784$ compared to $\$ 135,113$ for the same time period of the prior year. This slight decrease was due primarily to the sale of the Texas leases, which was partially offset by higher prices for oil and natural gas.

Production costs, which include lease operating expenses and all production related taxes, for the nine months ended September 30, 1996, increased when compared to the same time period of the prior year, $\$ 29,636$ in 1996 compared to $\$ 29,209$ in 1995 . This difference was insignificant.

OTHER INCOME.
During the nine month period ended September 30, 1996, the Company had other income of $\$ 23,298$ from interest earned, dividend payments, a lease bonus, and gain from the sale of producing properties. During the same nine month period in 1995, the Company had other income of $\$ 12,137$, primarily from dividends. The Company's other income was higher due primarily to the sale of producing leases. The Company is crediting all cash flow from the coal investment against its cost basis.

GENERAL AND ADMINISTRATIVE.
General and administrative expenses for the nine month period ending September 30, 1996, were $\$ 61,447$ compared to $\$ 55,946$ for the nine month period ending September 30, 1995. This difference was due to moving costs when the Company moved its offices in Denver. During the nine month period ended September 30, the Company's total expenses decreased from $\$ 119,246$ in 1995 to $\$ 116,626$ in 1996. The decrease was due to lower depreciation after the sale of the Texas leases. General and administrative expenses will likely remain at approximately this level. The Company is currently operating with two part time officers and employees, and is contracting for its accounting services, office space and supplies.

## FINANCIAL CONDITION

As of September 30, 1996, the Company's current assets exceeded current liabilities by $\$ 186,440$, compared to working capital of $\$ 26,457$ at December 31, 1995. This increase of $\$ 159,983$ in the Company's working capital position during the nine month period ending September 30, 1996 was due to the sale of leases in North Dakota and Texas, and the retirement of the Bank note from cash flow. The Company's ratio of current assets to current liabilities was approximately 3 to 2 on December 31, 1995 and 15 to 1 on September 30, 1996.

The Company is continuing its program to invest its cash in small non-operated oil and gas assets, and retaining cash to assist in expenses of any acquisition.

PART II. OTHER INFORMATION

ITEM 6(b). NONE.

## S I G N A T U R E S

Pursuant to the requirements of the Securities Exchange Act of 1934, Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

REGISTRANT: CROFF OIL COMPANY

By $\qquad$
Chief Executive Officer

By $\qquad$
M. Ward Smith

Chief Accounting Officer
Date: November 12, 1996

DEC-31-1996
SEP-30-1996
160,163
8,250
30,130
0
198,543 433,616
$(225,861)$
493, 086
12,103

$$
57,914
$$

0
0
493, 086
423, 069

157, 082
0
46,136
70,490
0
223
40, 456
40,456
$0^{0}$
0
40,456
. 08
. 08

